

NEAL HRIBAR



Neal Hribar has a strong record in the sales and marketing of residential real estate in North San Diego County where he has achieved the highest recognition by helping almost a thousand clients with their real estate transactions.

As a seasoned professional, Neal's commitment to his customers has earned him a loyal following that few real estate agents achieve. By listening carefully and focusing on his clients, he helps them attain their real estate goals. His many years of experience as a real estate professional will assure you of being delighted with the way your real estate matters are carefully managed.

7-stage home marketing plan, Neal sells his listings quickly and within a few percentage points of the list price . . . or higher. He builds solid transactions ensuring an on-time escrow closing rate near 100%, compared to the industry average of only 80%. He achieves this by teaming up with other agents, title & escrow officers, home inspectors and lenders to make a smooth transaction for his clients.

Neal uses advanced marketing skills to sell his clients' properties and he offers special tools to help buyers find that unique, hard-to-find property. His expertise in new home construction makes Neal highly effective at marketing new homes for builders. As a Senior Real Estate Specialist, Neal understands the unique challenges faced by Seniors seeking lifestyle transitions. He has the right tools and contacts to take the guesswork out of this important decision.

Neal attended the University of Maryland and is a graduate of the University of Colorado. As a passionate lifelong learner, he knows the importance of staying up-to-date in his field and he regularly attends classes on various real estate subjects. As a passionate student of the economy, his Real Estate and Economic Reports are widely read and respected.

Neal is proud to serve the North San Diego County markets from his office in Carlsbad. Considering all his knowledge, dedication, experience, and enthusiasm, you'll find it rewarding to choose Neal Hribar to help you with your real estate transactions. He is committed to your success.



NEAL HRIBAR
High Performance Real Estate

Berkshire Hathaway HomeServices • California Properties

5973 Avenida Encinas #110 • Carlsbad, CA 92008 • CalDRE Lic #00871930
Phone: 760-822-8690 • E-mail: home@hribar.com • Web Site: www.hribar.com

HAPPY CLIENT REVIEWS

"If you are looking for an experienced, knowledgeable, and tireless agent, Neal is your person. His 'can do-it' approach to solving whatever problems arose during escrow allowed me to surrender to his suggestions and focus on my move. My condo sold in record time and closed on schedule. I am thrilled with Neal's performance as a true real estate professional."

S.P.

"We moved to Texas and needed our vacant home sold ASAP. Neal gave us confidence from the start in his professional abilities. It took only 30 days from the day we moved out to escrow closing. Neal staged the home to bring out the great qualities it offered. I have hired 8 real estate agents . . . Neal is impressive in all ways."

M.M & T. M.

"Thank you for the flawless service you provided with the sale of my condo. You were professionally optimistic, available and forthcoming when I needed it. I've worked with many real estate agents, and I felt you were really listening and understanding of what was important to me."

R. E.

"Right up front, you were very positive and enthusiastic about our home and that meant a lot to us. Your take-charge, full-service attitude was amazing. Your marketing materials were the best and our home sold quickly while others just sat on the market."

P. M & D. M.

"We interviewed several agents, and we picked you because of your knowledge of the market. Compared with other agents, you outlined a specific plan to sell our house at the best price. Communication is very important to us and you kept us informed by phone, e-mail and meetings."

J. C. & T. K.

"Neal performed many repairs and enhancements that helped to raise the selling price of our property. In fact, it sold for more than the list price and comparable sales, which was very welcome. Because of this, I am paying a small bonus to Mr. Hribar."

T. H.

"It was a relief when you took over the listing. Within 48 hours you had a plan of action and it was clear I was in good hands. Your marketing was aggressive, and my home sold in less than two weeks. I will confidently recommend your services to friends and others."

J. N.

"Although you were not our agent when we bought the home, we felt you were the most experienced person to sell it because of your expertise in the neighborhood. From start to finish, every detail of our transaction was well-managed, and it closed right on time."

A. & N. P.

"Prior to this process, I was one of those people who thought selling a home through a Real Estate Broker was expensive and unnecessary. I have a different viewpoint now. I feel you worked very hard for your commission and deserve every penny of it."

J. & K. D.



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HAPPY CLIENT REVIEWS

"I called Neal Hribar to sell my rental home in Medford, because he had sold other homes in the neighborhood. As an out-of-town owner, I was concerned about doing business long distance. But, after we met initially in person I felt confident the matter would be managed successfully via phone and e-mail. In fact, my transaction involved some special conditions that Neal performed professionally on all accounts.

Right up front, he negotiated with the long-term tenant to gain her confidence and cooperation during the selling process. Secondly, his free pre-listing home inspection helped us to identify the needed repairs so that the property breezed through the Buyer's inspection contingency. Finally, the best offer turned out to be contingent on the sale of another house which Neal rarely advises. But, by researching the Buyers and their property and crafting a rock-solid sale agreement with non-refundable funds, a solid deal was reached.

All communications with Neal were very clear and the transaction closed smoothly as planned . . . even a few weeks early."

M.J.

"Couldn't be more pleased with Neal during the process of selling my home. Very professional, readily available, and knowledgeable about the market and the entire process from beginning to end!"

B.M.

"Neal was able to sell my house quickly and make it happen! He did a great job recommending things that could be fixed to ensure a quick sale and was very on top of everything. He always responded at a timely matter, which I appreciated. It was clear that he's experienced and professional!"

K.C.

"Neal solicited my business by mailing me some very well-done, convincing literature and I engaged his services as my real estate agent to sell my investment property in Medford, OR. This was a difficult sale and Neal tackled it steadfastly: he did a lot of research and engaged services that helped show the home better. He was very good at communicating with me and he was honest and trust-worthy, a very important quality in a real estate agent! I don't think you can go wrong with Neal, whether you're buying or selling."

D.M.

"Neal Hribar has vast experience in selling real estate and negotiating with buyers and sellers in closing many, many real estate transactions. He is great to deal with and very attentive to details throughout the sales process, making it very pleasant for both parties . . . client of six transactions and now a friend."

G.W.



Cascade
Hasson

Sotheby's
INTERNATIONAL REALTY

State of California




Real Estate Commissioner

Neal Hribar

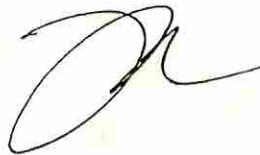
HAS SUCCESSFULLY COMPLETED THE DESIGNATION CURRICULUM AND IS HEREBY AWARDED THE

Seniors Real Estate Specialist® Designation

BY THE SRES® COUNCIL, AFFILIATED WITH THE
NATIONAL ASSOCIATION OF REALTORS® DESIGNATION FAMILY.

November 30, 2023

DESIGNATION AWARDED DATE



Tracy Kasper, President
National Association of REALTORS®

