

# NEAL HRIBAR



Neal Hribar has a strong record in the sales and marketing of residential real estate in North San Diego County where he has achieved the highest recognition by helping almost a thousand clients with their real estate transactions.

As a seasoned professional, Neal's commitment to his customers has earned him a loyal following that few real estate agents achieve. By listening carefully and focusing on his clients, he helps them attain their real estate goals. His many years of experience as a real estate professional will assure you of being delighted with the way your real estate matters are carefully managed.

7-stage home marketing plan, Neal sells his listings quickly and within a few percentage points of the list price . . . or higher. He builds solid transactions ensuring an on-time escrow closing rate near 100%, compared to the industry average of only 80%. He achieves this by teaming up with other agents, title & escrow officers, home inspectors and lenders to make a smooth transaction for his clients.

Neal uses advanced marketing skills to sell his clients' properties and he offers special tools to help buyers find that unique, hard-to-find property. His expertise in new home construction makes Neal highly effective at marketing new homes for builders. As a Senior Real Estate Specialist, Neal understands the unique challenges faced by Seniors seeking lifestyle transitions. He has the right tools and contacts to take the guesswork out of this important decision.

Neal attended the University of Maryland and is a graduate of the University of Colorado. As a passionate lifelong learner, he knows the importance of staying up-to-date in his field and he regularly attends classes on various real estate subjects. As a passionate student of the economy, his Real Estate and Economic Reports are widely read and respected.

Neal is proud to serve the North San Diego County markets from his office in Carlsbad. Considering all his knowledge, dedication, experience, and enthusiasm, you'll find it rewarding to choose Neal Hribar to help you with your real estate transactions. He is committed to your success.



**NEAL HRIBAR**  
*High Performance Real Estate*

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**Berkshire Hathaway HomeServices • California Properties**

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# HAPPY CLIENT REVIEWS

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"If you are looking for an experienced, knowledgeable, and tireless agent, Neal is your person. His 'can do-it' approach to solving whatever problems arose during escrow allowed me to surrender to his suggestions and focus on my move. My condo sold in record time and closed on schedule. I am thrilled with Neal's performance as a true real estate professional."

S.P.

"We moved to Texas and needed our vacant home sold ASAP. Neal gave us confidence from the start in his professional abilities. It took only 30 days from the day we moved out to escrow closing. Neal staged the home to bring out the great qualities it offered. I have hired 8 real estate agents . . . Neal is impressive in all ways."

M.M & T. M.

"Thank you for the flawless service you provided with the sale of my condo. You were professionally optimistic, available and forthcoming when I needed it. I've worked with many real estate agents, and I felt you were really listening and understanding of what was important to me."

R. E.

"Right up front, you were very positive and enthusiastic about our home and that meant a lot to us. Your take-charge, full-service attitude was amazing. Your marketing materials were the best and our home sold quickly while others just sat on the market."

P. M & D. M.

"We interviewed several agents, and we picked you because of your knowledge of the market. Compared with other agents, you outlined a specific plan to sell our house at the best price. Communication is very important to us and you kept us informed by phone, e-mail and meetings."

J. C. & T. K.

"Neal performed many repairs and enhancements that helped to raise the selling price of our property. In fact, it sold for more than the list price and comparable sales, which was very welcome. Because of this, I am paying a small bonus to Mr. Hribar."

T. H.

"It was a relief when you took over the listing. Within 48 hours you had a plan of action and it was clear I was in good hands. Your marketing was aggressive, and my home sold in less than two weeks. I will confidently recommend your services to friends and others."

J. N.

"Although you were not our agent when we bought the home, we felt you were the most experienced person to sell it because of your expertise in the neighborhood. From start to finish, every detail of our transaction was well-managed, and it closed right on time."

A. & N. P.

"Prior to this process, I was one of those people who thought selling a home through a Real Estate Broker was expensive and unnecessary. I have a different viewpoint now. I feel you worked very hard for your commission and deserve every penny of it."

J. & K. D.



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# State of California

Department of Real Estate

## Real Estate Salesperson License

Neal Edward Hribar

### **BROKER AFFILIATION**

PICKFORD REAL ESTATE INC  
12770 EL CAMINO REAL STE 100  
SAN DIEGO, CA 92130

*Identification Number:* **00871930**

*Issued:* **August 31, 2020**

*Expires:* **August 30, 2024**



# CERTIFICATE OF COMPLETION

CERTIFIES THAT

**Neal Hribar**

**Has successfully completed the online course:**

**Seniors Real Estate Specialist® (SRES®) Designation Course**

**Completed on: November 29, 2023**

Tracy Kasper  
President  
National Association of REALTORS®

