

Marketwatch Report

October 2017

North San Diego County
Association of REALTORS®



A FREE RESEARCH TOOL FROM THE

North San Diego County Association of REALTORS®

Reporting on Detached Single-Family and Attached Single-Family Residential Activity Only

Counties

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San Diego County Overview

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Oct-17	1-Yr Chg	Oct-17	1-Yr Chg	Oct-17	1-Yr Chg	Oct-17	1-Yr Chg
East San Diego County	\$466,000	↑ + 7.0%	97.0%	↑ + 0.0%	28	↓ - 18.7%	439	↓ - 1.6%
Metro San Diego County	\$575,000	↑ + 10.6%	97.4%	↑ + 0.6%	29	↓ - 6.5%	912	↓ - 8.9%
North San Diego County	\$600,000	↑ + 5.1%	96.9%	↑ + 0.5%	33	↓ - 10.1%	1,186	↓ - 11.8%
South San Diego County	\$490,000	↑ + 6.8%	98.3%	↑ + 0.5%	24	↓ - 27.7%	279	↓ - 2.1%
San Diego County	\$542,000	↑ + 5.2%	97.2%	↑ + 0.4%	30	↓ - 12.2%	2,860	↓ - 8.4%

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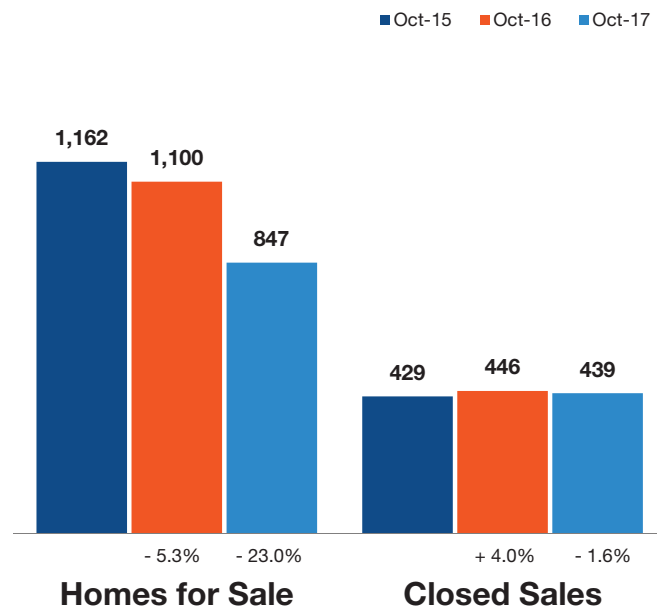
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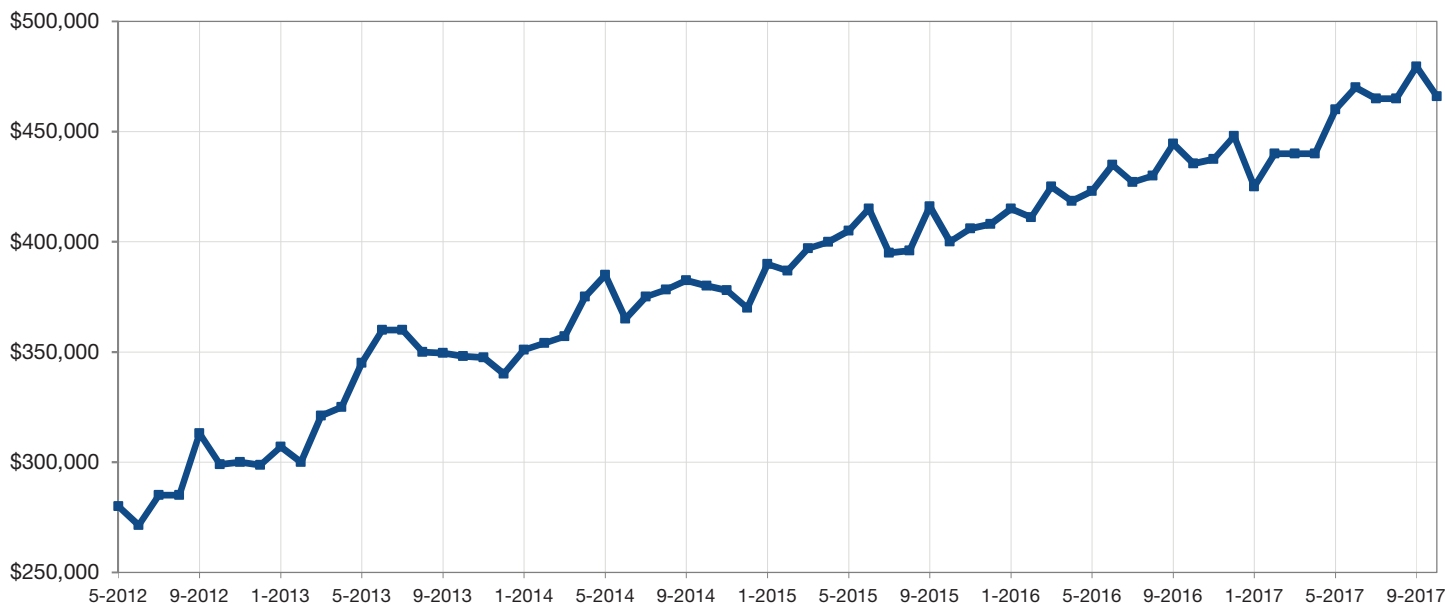
East San Diego County

Key Metrics	Oct-17	1-Yr Chg
Median Sales Price	\$466,000	+ 7.0%
Average Sales Price	\$471,468	+ 5.4%
Pct. of Orig. Price Rec'd.	97.0%	+ 0.0%
Homes for Sale	847	- 23.0%
Closed Sales	439	- 1.6%
Months Supply	1.8	- 24.6%
Days on Market	28	- 18.7%

Market Activity



Historical Median Sales Price for East San Diego County



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East San Diego County ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Oct-17	1-Yr Chg	Oct-17	1-Yr Chg	Oct-17	1-Yr Chg	Oct-17	1-Yr Chg
91901 - Alpine	\$496,000	↓ - 9.2%	96.6%	↑ + 0.7%	39	↑ + 14.9%	19	↓ - 13.6%
91905 - Boulevard	\$232,500	--	97.3%	--	148	--	4	--
91906 - Campo	\$289,000	↑ + 1.4%	94.2%	↓ - 2.8%	29	↑ + 38.8%	5	↑ + 25.0%
91916 - Descanso	\$415,000	↑ + 0.6%	95.5%	↓ - 1.8%	141	↑ + 500.0%	2	→ 0.0%
91917 - Dulzura	\$0	--	0.0%	--	0	--	0	--
91931 - Guatay	\$0	--	0.0%	--	0	--	0	--
91934 - Jacumba	\$154,950	↑ + 164.9%	92.0%	↑ + 12.4%	28	↓ - 49.5%	2	→ 0.0%
91935 - Jamul	\$860,000	↑ + 64.1%	93.8%	↓ - 2.4%	55	↑ + 103.2%	5	↓ - 37.5%
91941 - La Mesa	\$602,500	↑ + 14.2%	94.1%	↓ - 0.3%	45	↑ + 48.1%	20	↓ - 28.6%
91942 - La Mesa	\$458,000	↓ - 1.0%	97.9%	↑ + 0.8%	24	↑ + 1.9%	45	↑ + 15.4%
91945 - Lemon Grove	\$442,500	↑ + 3.4%	97.6%	↓ - 0.6%	30	↑ + 9.7%	28	↑ + 64.7%
91948 - Mount Laguna	\$0	--	0.0%	--	0	--	0	--
91962 - Pine Valley	\$247,500	↓ - 50.6%	81.5%	↓ - 17.5%	67	↑ + 174.8%	2	↓ - 60.0%
91963 - Potrero	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
91977 - Spring Valley	\$446,875	↑ + 7.6%	97.5%	↓ - 2.4%	29	↓ - 10.3%	56	↑ + 21.7%
91978 - Spring Valley	\$476,000	↑ + 70.6%	94.1%	↓ - 5.0%	25	↑ + 59.6%	11	↑ + 22.2%
91980 - Tecate	\$0	--	0.0%	--	0	--	0	--
92004 - Borrego Springs	\$215,000	↑ + 152.9%	94.1%	↑ + 21.4%	54	↓ - 79.9%	5	↑ + 25.0%
92019 - El Cajon	\$530,000	↑ + 24.0%	96.6%	↓ - 0.4%	23	↓ - 46.5%	53	↑ + 1.9%
92020 - El Cajon	\$456,000	↓ - 1.1%	96.3%	↑ + 0.2%	26	↓ - 21.8%	37	↓ - 24.5%
92021 - El Cajon	\$440,500	↑ + 19.1%	98.4%	↑ + 1.0%	22	↓ - 31.6%	42	↑ + 7.7%
92036 - Julian	\$385,000	↓ - 5.6%	93.9%	↑ + 1.4%	44	↓ - 81.7%	9	↑ + 50.0%
92040 - Lakeside	\$485,000	↑ + 7.8%	97.7%	↑ + 1.1%	23	↓ - 22.4%	25	↓ - 39.0%
92066 - Ranchita	\$0	--	0.0%	--	0	--	0	--
92070 - Santa Ysabel	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
92071 - Santee	\$485,000	↑ + 10.2%	98.5%	↑ + 0.2%	15	↓ - 26.1%	68	↓ - 4.2%
92086 - Warner Springs	\$600,000	--	80.0%	--	165	--	1	--

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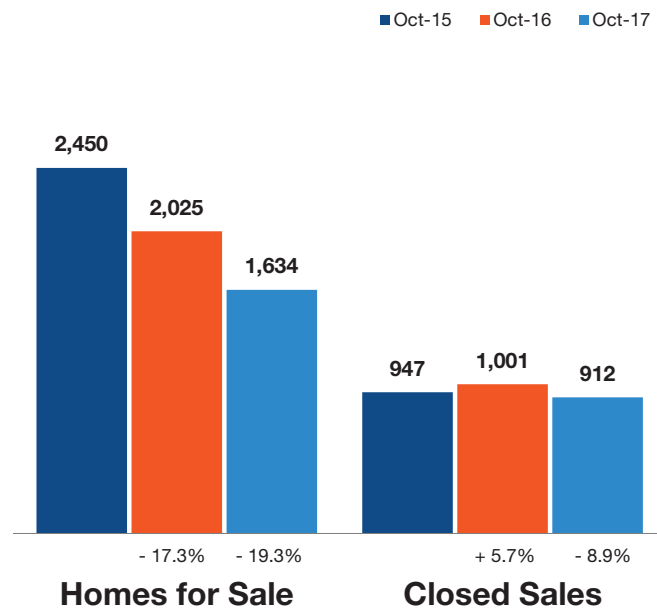
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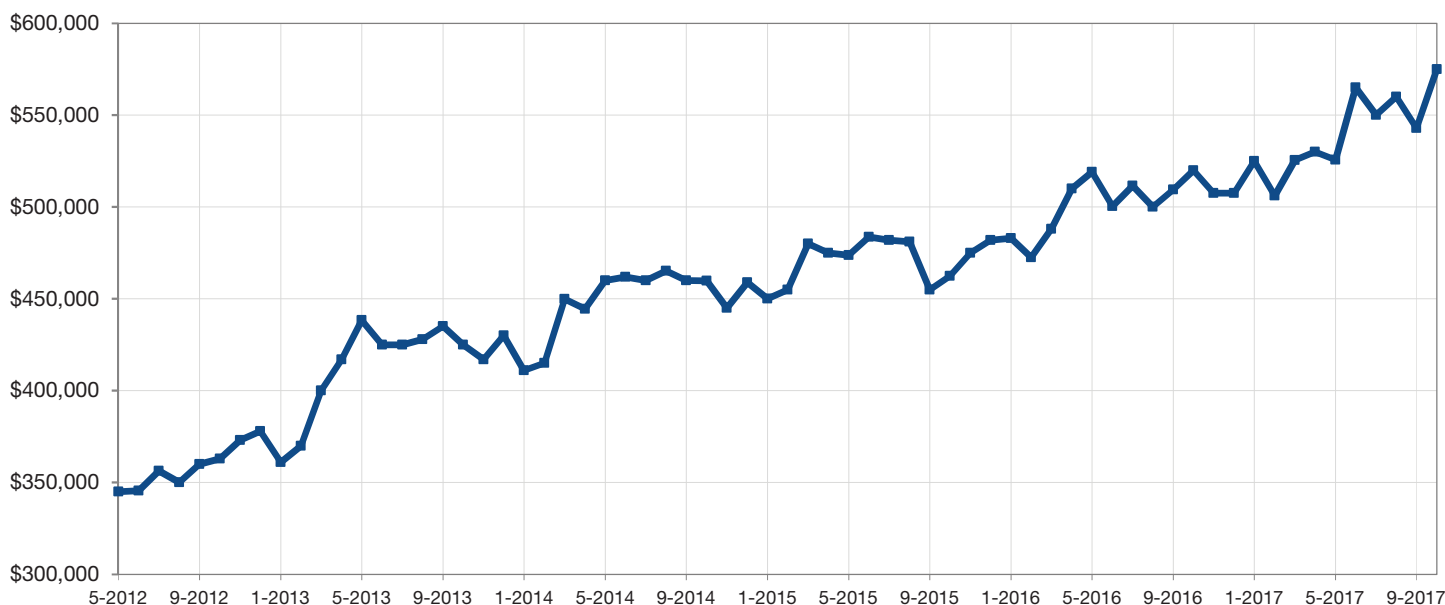
Metro San Diego County

Key Metrics	Oct-17	1-Yr Chg
Median Sales Price	\$575,000	+ 10.6%
Average Sales Price	\$745,032	+ 17.0%
Pct. of Orig. Price Rec'd.	97.4%	+ 0.6%
Homes for Sale	1,634	- 19.3%
Closed Sales	912	- 8.9%
Months Supply	1.7	- 15.7%
Days on Market	29	- 6.5%

Market Activity



Historical Median Sales Price for Metro San Diego County



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Metro San Diego County ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Oct-17	1-Yr Chg	Oct-17	1-Yr Chg	Oct-17	1-Yr Chg	Oct-17	1-Yr Chg
92037 - La Jolla	\$1,300,000	↑ + 33.5%	92.6%	↓ - 1.7%	57	↑ + 6.9%	75	↑ + 10.3%
92101 - San Diego Downtown	\$565,000	↑ + 5.6%	96.1%	↓ - 0.4%	38	↑ + 1.8%	83	↓ - 2.4%
92102 - San Diego Golden Hill	\$437,500	↑ + 9.0%	98.9%	↑ + 1.9%	34	↑ + 43.5%	14	↓ - 36.4%
92103 - Mission Hills-Hillcrest-Midtown	\$705,000	↑ + 36.2%	97.0%	↓ - 0.6%	32	↑ + 18.6%	37	→ 0.0%
92104 - North Park	\$620,000	↑ + 31.9%	97.7%	↑ + 0.6%	17	↓ - 30.4%	43	↓ - 2.3%
92105 - East San Diego	\$398,750	↑ + 12.5%	98.8%	↑ + 0.4%	25	↓ - 20.7%	28	↓ - 6.7%
92106 - Point Loma	\$1,000,000	↑ + 12.5%	94.4%	↓ - 1.9%	50	↓ - 0.6%	27	↑ + 68.8%
92107 - Ocean Beach	\$865,000	↑ + 41.8%	96.3%	↓ - 0.2%	36	↑ + 14.2%	21	↓ - 27.6%
92108 - Mission Valley	\$455,500	↓ - 11.6%	98.6%	↑ + 0.2%	23	↓ - 38.6%	28	↓ - 24.3%
92109 - Pacific Beach	\$754,000	↓ - 1.1%	96.5%	↑ + 1.0%	34	↓ - 6.5%	37	↓ - 31.5%
92110 - Old Town	\$457,500	↑ + 2.8%	97.1%	↓ - 0.5%	23	↓ - 33.6%	28	↓ - 9.7%
92111 - Linda Vista	\$499,450	↑ + 5.1%	100.5%	↑ + 3.0%	14	↓ - 35.5%	32	↓ - 3.0%
92113 - Logan Heights	\$435,000	↑ + 28.5%	98.3%	↑ + 2.1%	10	↓ - 54.8%	10	↓ - 50.0%
92114 - Encanto	\$427,000	↑ + 7.3%	99.8%	↑ + 1.4%	25	↑ + 5.6%	41	↓ - 4.7%
92115 - San Diego	\$515,000	↑ + 24.5%	98.7%	↑ + 2.5%	19	↓ - 33.4%	48	↑ + 2.1%
92116 - Normal Heights	\$472,500	↓ - 1.2%	95.6%	↓ - 0.4%	27	↑ + 3.4%	28	↓ - 34.9%
92117 - Clairemont Mesa	\$633,250	↑ + 11.7%	98.1%	↑ + 0.5%	23	↓ - 11.8%	42	↓ - 8.7%
92118 - Coronado	\$1,775,000	↑ + 32.6%	94.4%	↑ + 1.4%	69	↑ + 7.2%	24	↑ + 20.0%
92119 - San Carlos	\$559,000	↑ + 11.2%	97.2%	↓ - 0.8%	21	↑ + 10.8%	25	↓ - 26.5%
92120 - Del Cerro	\$539,000	↑ + 1.7%	99.3%	↑ + 3.3%	21	↓ - 29.4%	41	↓ - 21.2%
92121 - Sorrento Valley	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
92122 - University City	\$510,000	↑ + 1.0%	97.9%	↑ + 0.2%	19	↓ - 18.1%	39	↓ - 7.1%
92123 - Mission Valley	\$569,125	↑ + 11.6%	99.5%	↑ + 0.9%	14	↑ + 13.3%	26	↑ + 4.0%
92124 - Tierrasanta	\$520,000	↓ - 2.0%	99.1%	↑ + 1.8%	14	↓ - 43.2%	22	↑ + 10.0%
92126 - Mira Mesa	\$520,000	↓ - 4.3%	99.2%	↑ + 1.8%	18	↓ - 11.6%	51	↓ - 15.0%
92131 - Scripps Miramar	\$860,000	↑ + 16.8%	98.4%	↑ + 2.5%	25	↓ - 34.9%	41	↑ + 13.9%
92139 - Paradise Hills	\$440,000	↑ + 12.8%	98.3%	↑ + 0.4%	24	↓ - 7.0%	21	↓ - 8.7%

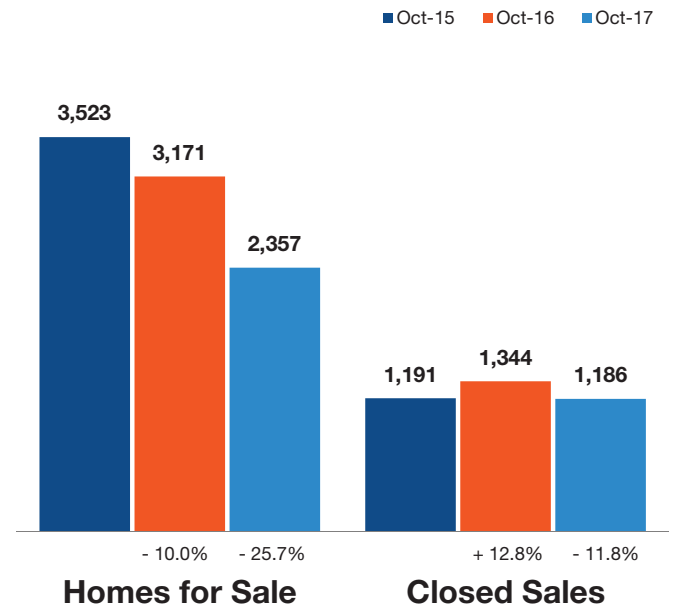
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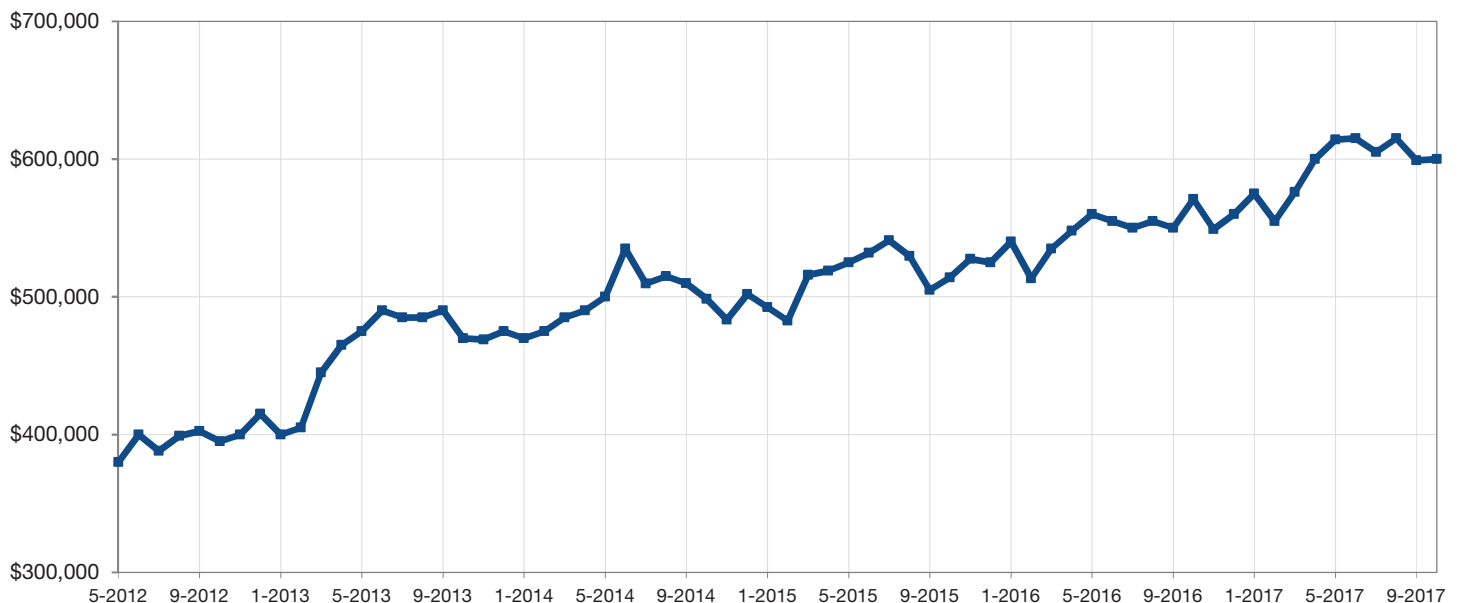
North San Diego County

Key Metrics	Oct-17	1-Yr Chg
Median Sales Price	\$600,000	+ 5.1%
Average Sales Price	\$738,923	+ 1.0%
Pct. of Orig. Price Rec'd.	96.9%	+ 0.5%
Homes for Sale	2,357	- 25.7%
Closed Sales	1,186	- 11.8%
Months Supply	1.8	- 24.7%
Days on Market	33	- 10.1%

Market Activity



Historical Median Sales Price for North San Diego County



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	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Oct-17	1-Yr Chg	Oct-17	1-Yr Chg	Oct-17	1-Yr Chg	Oct-17	1-Yr Chg
92003 - Bonsall	\$697,500	↑ + 96.5%	94.2%	↓ - 3.5%	64	↑ + 75.5%	10	↑ + 42.9%
92007 - Cardiff	\$875,000	↓ - 30.0%	95.4%	↑ + 4.6%	26	↓ - 57.8%	15	↓ - 6.3%
92008 - Carlsbad	\$822,500	↑ + 3.5%	94.9%	↓ - 1.6%	43	↑ + 39.2%	28	↓ - 9.7%
92009 - Carlsbad	\$770,000	↑ + 10.8%	97.3%	↑ + 0.0%	26	↓ - 6.1%	52	↓ - 22.4%
92010 - Carlsbad	\$820,000	↑ + 21.2%	99.4%	↑ + 1.3%	26	↑ + 36.2%	21	↓ - 4.5%
92011 - Carlsbad	\$972,000	↑ + 24.8%	96.3%	↓ - 0.0%	31	↓ - 6.2%	38	↓ - 9.5%
92014 - Del Mar	\$1,712,500	↓ - 12.6%	90.4%	↑ + 0.7%	57	↑ + 37.0%	18	↓ - 21.7%
92024 - Encinitas	\$945,000	↑ + 0.3%	97.2%	↑ + 1.1%	26	↓ - 13.4%	46	↓ - 17.9%
92025 - Escondido	\$489,500	↑ + 1.1%	95.6%	↓ - 1.3%	28	↑ + 13.9%	38	↓ - 15.6%
92026 - Escondido	\$499,000	↑ + 4.7%	95.6%	↓ - 1.1%	37	↓ - 18.4%	49	↓ - 9.3%
92027 - Escondido	\$472,000	↑ + 14.5%	96.4%	↓ - 0.6%	28	↓ - 10.6%	45	↓ - 13.5%
92028 - Fallbrook	\$537,950	↓ - 10.2%	95.2%	↑ + 0.6%	51	↓ - 3.4%	58	↑ + 9.4%
92029 - Escondido	\$715,000	↑ + 8.8%	96.3%	↑ + 1.4%	25	↓ - 46.5%	20	↓ - 23.1%
92054 - Oceanside	\$695,000	↑ + 18.9%	94.7%	↓ - 1.6%	36	↑ + 8.6%	39	↓ - 7.1%
92056 - Oceanside	\$512,500	↑ + 6.9%	98.0%	↓ - 0.7%	24	↑ + 5.3%	66	↓ - 8.3%
92057 - Oceanside	\$507,063	↑ + 12.8%	97.6%	↓ - 0.7%	29	↓ - 14.8%	86	↓ - 5.5%
92058 - Oceanside	\$480,000	↑ + 14.3%	98.9%	↑ + 2.0%	43	↑ + 67.0%	12	↓ - 36.8%
92059 - Pala	\$0	--	0.0%	--	0	--	0	--
92061 - Pauma Valley	\$475,000	↑ + 43.9%	96.0%	↓ - 1.4%	45	↓ - 63.7%	1	↓ - 66.7%
92064 - Poway	\$749,500	↑ + 24.6%	97.2%	↑ + 1.8%	28	↓ - 31.0%	44	↓ - 4.3%
92065 - Ramona	\$505,000	↑ + 7.4%	98.2%	↑ + 1.2%	44	↑ + 13.7%	48	↑ + 23.1%
92067 - Rancho Santa Fe	\$2,465,000	↑ + 2.7%	89.4%	↑ + 1.7%	135	↑ + 19.4%	15	↓ - 28.6%
92069 - San Marcos	\$574,000	↑ + 10.6%	97.9%	↑ + 1.3%	27	↓ - 28.0%	36	↓ - 14.3%
92075 - Solana Beach	\$1,439,550	↑ + 63.6%	95.7%	↑ + 0.5%	48	↑ + 50.4%	10	↓ - 54.5%
92078 - San Marcos	\$515,000	↓ - 3.0%	99.1%	↑ + 2.0%	22	↓ - 14.8%	54	↓ - 3.6%
92081 - Vista	\$573,450	↑ + 22.9%	99.4%	↑ + 2.4%	18	↓ - 30.1%	22	↓ - 8.3%
92082 - Valley Center	\$657,250	↑ + 13.8%	96.5%	↑ + 1.0%	45	↓ - 49.4%	18	↓ - 21.7%
92083 - Vista	\$418,500	↑ + 24.9%	95.8%	↓ - 0.9%	26	↓ - 44.9%	25	↔ 0.0%
92084 - Vista	\$515,426	↑ + 2.6%	96.0%	↓ - 1.7%	39	↓ - 7.9%	40	↑ + 8.1%
92091 - Rancho Santa Fe	\$1,050,900	↑ + 18.4%	94.9%	↑ + 0.8%	41	↑ + 27.0%	4	↓ - 50.0%
92127 - Rancho Bernardo	\$925,000	↑ + 20.3%	97.7%	↑ + 1.6%	33	↓ - 15.5%	70	↓ - 12.5%
92128 - Rancho Bernardo	\$511,000	↑ + 5.4%	98.7%	↑ + 1.8%	19	↓ - 30.2%	72	↓ - 11.1%
92129 - Rancho Penasquitos	\$705,000	↑ + 2.9%	98.5%	↑ + 0.7%	16	↓ - 30.3%	37	↓ - 31.5%
92130 - Carmel Valley	\$965,000	↑ + 6.6%	97.9%	↑ + 1.3%	36	↓ - 5.3%	49	↓ - 24.6%

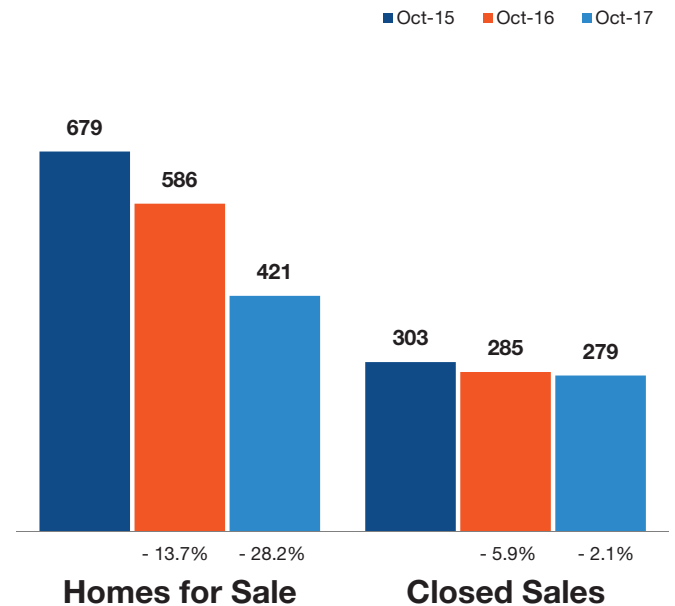
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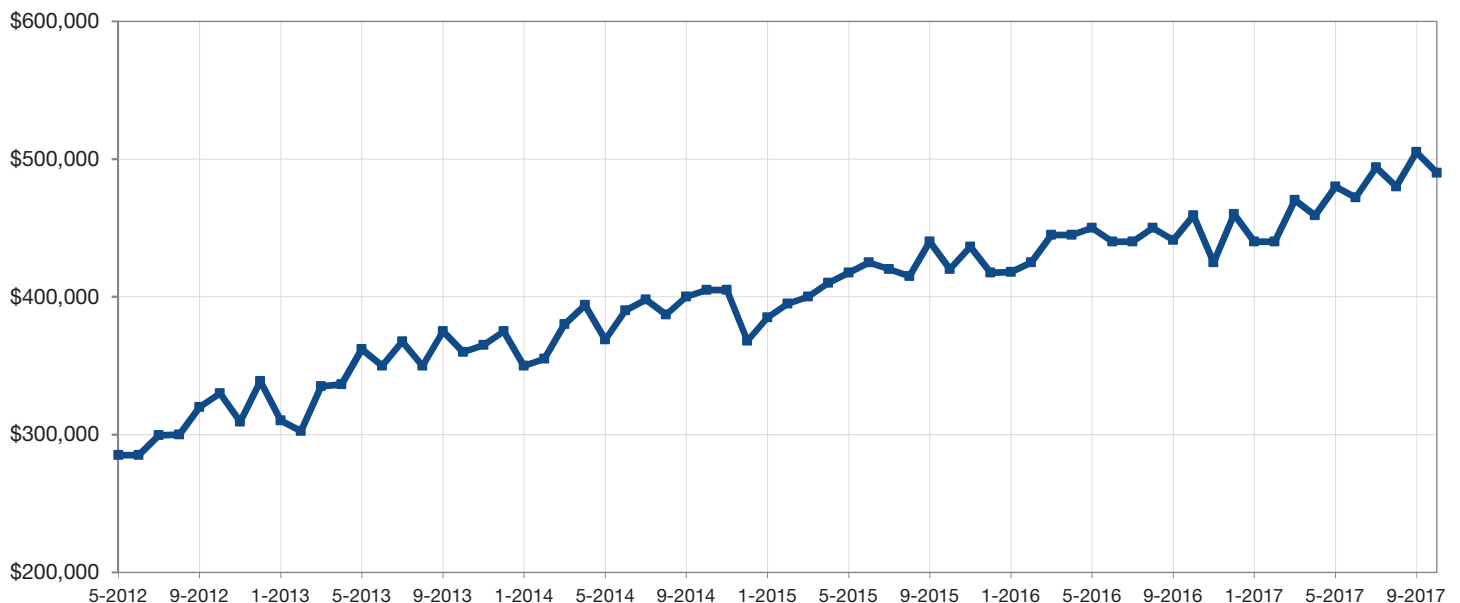
South San Diego County

Key Metrics	Oct-17	1-Yr Chg
Median Sales Price	\$490,000	+ 6.8%
Average Sales Price	\$516,997	+ 5.1%
Pct. of Orig. Price Rec'd.	98.3%	+ 0.5%
Homes for Sale	421	- 28.2%
Closed Sales	279	- 2.1%
Months Supply	1.5	- 26.4%
Days on Market	24	- 27.7%

Market Activity



Historical Median Sales Price for South San Diego County



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South San Diego County ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Oct-17	1-Yr Chg	Oct-17	1-Yr Chg	Oct-17	1-Yr Chg	Oct-17	1-Yr Chg
91902 - Bonita	\$665,000	↑ + 3.9%	98.1%	↑ + 3.4%	27	↓ - 41.7%	26	↑ + 23.8%
91910 - Chula Vista	\$505,000	↑ + 20.2%	98.0%	↓ - 0.8%	27	↓ - 23.8%	39	↓ - 29.1%
91911 - Chula Vista	\$443,500	↑ + 3.9%	98.9%	↑ + 1.9%	19	↓ - 33.7%	48	↑ + 9.1%
91913 - Chula Vista	\$495,000	↑ + 2.6%	98.7%	↑ + 1.0%	19	↓ - 46.8%	59	↑ + 5.4%
91914 - Chula Vista	\$675,000	↑ + 8.0%	96.2%	↓ - 0.6%	31	↓ - 28.0%	21	↓ - 27.6%
91915 - Chula Vista	\$486,500	↑ + 4.9%	98.0%	↓ - 0.5%	28	↑ + 11.1%	47	↑ + 2.2%
91932 - Imperial Beach	\$545,000	↓ - 7.5%	99.9%	↑ + 1.9%	19	↓ - 49.1%	11	↓ - 21.4%
91950 - National City	\$400,000	↑ + 7.2%	99.1%	↓ - 1.2%	26	↑ + 53.4%	21	↑ + 50.0%
92154 - Otay Mesa	\$440,000	↑ + 2.2%	98.2%	↓ - 0.5%	23	↓ - 19.3%	41	↓ - 10.9%
92173 - San Ysidro	\$437,000	↑ + 7.9%	95.5%	↓ - 0.9%	22	↑ + 165.9%	7	↑ + 16.7%