

Marketwatch Report

April 2017

North San Diego County
Association of REALTORS®



A FREE RESEARCH TOOL FROM THE

North San Diego County Association of REALTORS®

Reporting on Detached Single-Family and Attached Single-Family Residential Activity Only

Counties

All Counties Overview	2
East San Diego County	3
Metro San Diego County	5
North San Diego County	7
South San Diego County	9

Marketwatch Report

April 2017

North San Diego County
Association of REALTORS®



San Diego County Overview

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Apr-17	1-Yr Chg	Apr-17	1-Yr Chg	Apr-17	1-Yr Chg	Apr-17	1-Yr Chg
East San Diego County	\$440,000	↑ + 5.1%	97.9%	↑ + 0.0%	32	↑ + 4.9%	470	↓ - 7.5%
Metro San Diego County	\$535,850	↑ + 5.1%	98.6%	↑ + 0.6%	22	↓ - 17.4%	881	↓ - 19.5%
North San Diego County	\$601,000	↑ + 9.7%	98.2%	↑ + 1.0%	28	↓ - 13.1%	1,352	↓ - 9.8%
South San Diego County	\$468,500	↑ + 5.3%	98.8%	↑ + 0.8%	25	↓ - 19.3%	248	↓ - 17.3%
San Diego County	\$531,000	↑ + 6.4%	98.3%	↑ + 0.7%	27	↓ - 11.8%	2,987	↓ - 13.3%

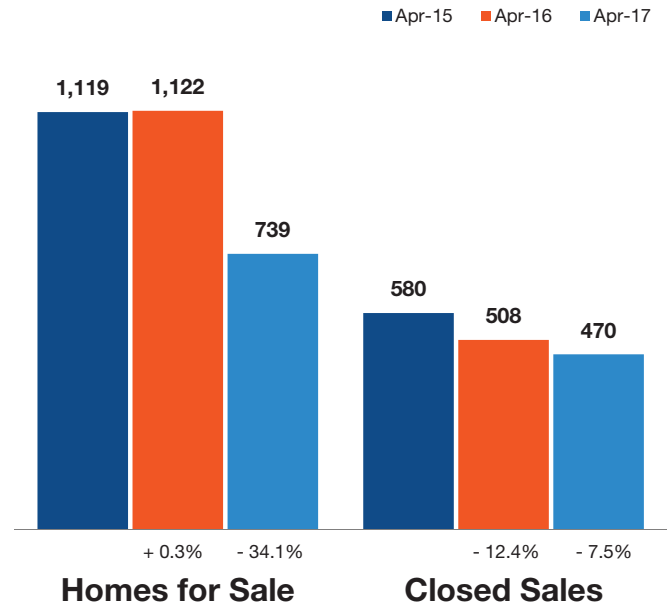
Marketwatch Report

April 2017

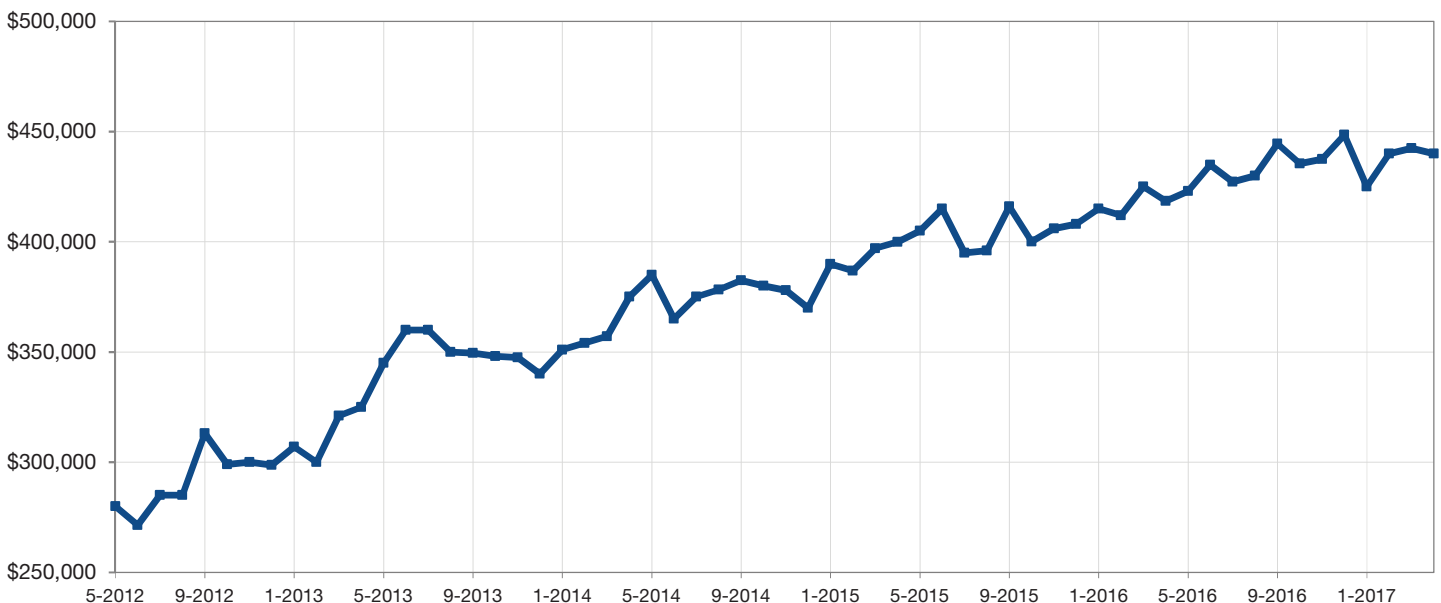
East San Diego County

Key Metrics	Apr-17	1-Yr Chg
Median Sales Price	\$440,000	+ 5.1%
Average Sales Price	\$448,221	+ 2.6%
Pct. of Orig. Price Rec'd.	97.9%	+ 0.0%
Homes for Sale	739	- 34.1%
Closed Sales	470	- 7.5%
Months Supply	1.6	- 37.0%
Days on Market	32	+ 4.9%

Market Activity



Historical Median Sales Price for East San Diego County



Marketwatch Report

April 2017

North San Diego County
Association of REALTORS®



East San Diego County ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Apr-17	1-Yr Chg	Apr-17	1-Yr Chg	Apr-17	1-Yr Chg	Apr-17	1-Yr Chg
91901 - Alpine	\$552,000	↑ + 13.2%	97.4%	↑ + 0.3%	34	↓ - 49.0%	15	↓ - 31.8%
91905 - Boulevard	\$310,000	↑ + 0.2%	95.4%	↑ + 4.4%	105	↑ + 57.9%	1	↓ - 50.0%
91906 - Campo	\$304,500	↑ + 21.8%	98.7%	↓ - 0.1%	19	↓ - 55.8%	6	↑ + 50.0%
91916 - Descanso	\$410,000	↓ - 25.1%	98.5%	↑ + 4.9%	62	↑ + 53.1%	3	↓ - 25.0%
91917 - Dulzura	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
91931 - Guatay	\$0	--	0.0%	--	0	--	0	--
91934 - Jacumba	\$0	--	0.0%	--	0	--	0	--
91935 - Jamul	\$750,000	↑ + 50.0%	96.2%	↓ - 2.9%	74	↑ + 29.9%	6	↓ - 33.3%
91941 - La Mesa	\$510,000	↓ - 11.7%	97.6%	↓ - 0.0%	24	↓ - 29.2%	25	↓ - 45.7%
91942 - La Mesa	\$475,000	↑ + 11.7%	99.2%	↑ + 1.5%	15	↓ - 32.7%	49	↑ + 2.1%
91945 - Lemon Grove	\$437,000	↑ + 9.0%	100.4%	↑ + 2.3%	29	↑ + 29.0%	19	↓ - 24.0%
91948 - Mount Laguna	\$139,900	--	100.0%	--	20	--	1	--
91962 - Pine Valley	\$435,000	↑ + 19.3%	97.6%	↑ + 1.6%	46	↑ + 116.5%	4	→ 0.0%
91963 - Potrero	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
91977 - Spring Valley	\$406,500	↑ + 1.6%	99.1%	↑ + 0.1%	21	↓ - 20.8%	53	↓ - 15.9%
91978 - Spring Valley	\$467,000	↑ + 6.9%	96.8%	↓ - 0.4%	31	↑ + 244.4%	11	↑ + 83.3%
91980 - Tecate	\$0	--	0.0%	--	0	--	0	--
92004 - Borrego Springs	\$150,000	↓ - 23.1%	92.5%	↓ - 1.2%	147	↑ + 410.3%	20	↑ + 233.3%
92019 - El Cajon	\$464,000	↑ + 4.3%	98.4%	↑ + 1.0%	23	↓ - 32.2%	55	↑ + 7.8%
92020 - El Cajon	\$430,000	↓ - 0.3%	97.0%	↓ - 1.5%	33	↓ - 9.4%	47	↑ + 6.8%
92021 - El Cajon	\$469,500	↑ + 23.3%	96.9%	↓ - 2.8%	39	↑ + 88.4%	38	↓ - 9.5%
92036 - Julian	\$342,825	↑ + 3.3%	97.5%	↑ + 2.0%	57	↓ - 31.6%	8	↑ + 14.3%
92040 - Lakeside	\$480,250	↑ + 17.4%	97.9%	↑ + 1.0%	32	↑ + 9.6%	32	↓ - 27.3%
92066 - Ranchita	\$407,000	--	99.5%	--	37	--	2	--
92070 - Santa Ysabel	\$480,000	↑ + 11.6%	98.2%	↑ + 8.4%	89	↑ + 140.5%	1	→ 0.0%
92071 - Santee	\$425,000	↑ + 3.0%	98.2%	↑ + 0.1%	18	↑ + 7.0%	73	↓ - 1.4%
92086 - Warner Springs	\$329,000	↓ - 8.3%	101.2%	↑ + 2.6%	43	↓ - 72.0%	1	↓ - 66.7%

Marketwatch Report

April 2017

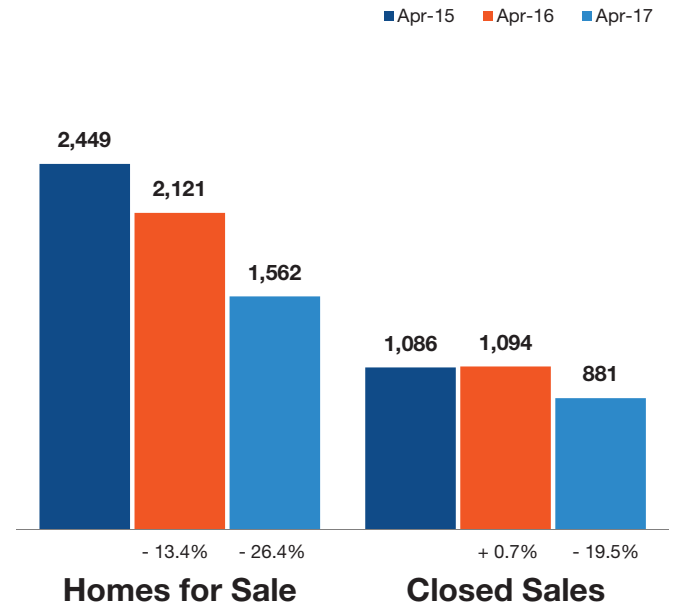
North San Diego County
Association of REALTORS®



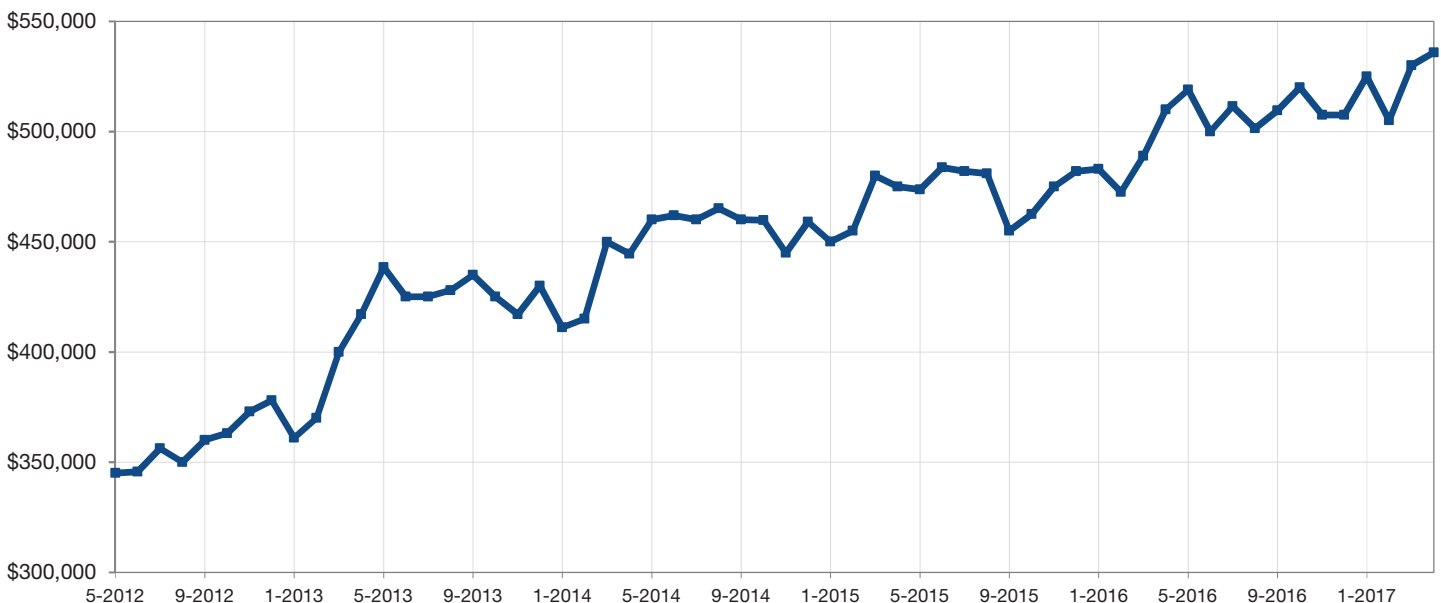
Metro San Diego County

Key Metrics	Apr-17	1-Yr Chg
Median Sales Price	\$535,850	+ 5.1%
Average Sales Price	\$694,784	+ 3.0%
Pct. of Orig. Price Rec'd.	98.6%	+ 0.6%
Homes for Sale	1,562	- 26.4%
Closed Sales	881	- 19.5%
Months Supply	1.6	- 25.7%
Days on Market	22	- 17.4%

Market Activity



Historical Median Sales Price for Metro San Diego County



Marketwatch Report

April 2017

North San Diego County
Association of REALTORS®



Metro San Diego County ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Apr-17	1-Yr Chg	Apr-17	1-Yr Chg	Apr-17	1-Yr Chg	Apr-17	1-Yr Chg
92037 - La Jolla	\$1,275,650	↑ + 6.3%	96.5%	↑ + 1.4%	34	↓ - 23.0%	64	↓ - 22.9%
92101 - San Diego Downtown	\$540,000	↑ + 3.1%	97.9%	↑ + 0.7%	26	↓ - 23.3%	67	↓ - 29.5%
92102 - San Diego Golden Hill	\$347,500	↓ - 5.8%	102.5%	↑ + 3.7%	21	↑ + 27.1%	15	↓ - 42.3%
92103 - Mission Hills-Hillcrest-Midtown	\$521,000	↓ - 19.8%	97.8%	↑ + 0.7%	18	↓ - 49.4%	36	↓ - 10.0%
92104 - North Park	\$445,000	→ 0.0%	97.6%	↓ - 1.2%	20	↑ + 20.8%	35	→ 0.0%
92105 - East San Diego	\$370,000	↑ + 12.0%	97.2%	↓ - 1.1%	19	↓ - 8.3%	31	↑ + 29.2%
92106 - Point Loma	\$1,318,700	↑ + 57.0%	97.7%	↑ + 1.7%	32	↑ + 16.5%	21	↓ - 30.0%
92107 - Ocean Beach	\$915,000	↑ + 33.6%	98.6%	↓ - 1.6%	27	↑ + 0.5%	21	↑ + 40.0%
92108 - Mission Valley	\$330,000	↓ - 1.5%	99.4%	↑ + 0.1%	16	↓ - 24.0%	41	↑ + 10.8%
92109 - Pacific Beach	\$737,000	↑ + 4.5%	96.4%	↓ - 0.1%	30	↓ - 8.1%	56	↓ - 1.8%
92110 - Old Town	\$430,000	↑ + 4.9%	99.5%	↑ + 2.1%	16	↓ - 44.8%	21	↓ - 22.2%
92111 - Linda Vista	\$474,500	↑ + 5.4%	100.3%	↑ + 0.8%	14	↓ - 16.0%	33	↓ - 25.0%
92113 - Logan Heights	\$349,900	↑ + 13.6%	95.3%	↓ - 7.6%	12	↓ - 58.9%	9	↓ - 47.1%
92114 - Encanto	\$420,000	↑ + 9.1%	99.4%	↑ + 0.5%	32	↑ + 74.3%	34	↓ - 12.8%
92115 - San Diego	\$482,250	↑ + 6.0%	98.7%	↓ - 0.3%	14	↓ - 50.0%	46	↓ - 22.0%
92116 - Normal Heights	\$592,500	↑ + 31.1%	98.2%	↑ + 0.0%	15	↓ - 40.2%	36	↓ - 14.3%
92117 - Clairemont Mesa	\$540,000	↓ - 0.9%	99.5%	↑ + 1.0%	15	↓ - 33.2%	51	↓ - 19.0%
92118 - Coronado	\$1,290,000	↓ - 15.5%	95.1%	↑ + 1.6%	79	↑ + 9.0%	19	↓ - 32.1%
92119 - San Carlos	\$570,000	↑ + 17.0%	100.7%	↑ + 3.5%	11	↓ - 49.1%	33	↓ - 8.3%
92120 - Del Cerro	\$662,500	↑ + 16.9%	99.1%	↑ + 1.0%	13	↓ - 45.5%	42	↓ - 17.6%
92121 - Sorrento Valley	\$1,042,000	↑ + 130.3%	99.8%	↑ + 0.6%	23	↑ + 475.0%	2	↓ - 66.7%
92122 - University City	\$450,000	↓ - 3.4%	97.9%	↓ - 0.3%	23	↓ - 7.7%	31	↓ - 32.6%
92123 - Mission Valley	\$560,000	↑ + 9.8%	100.4%	↑ + 2.6%	9	↓ - 55.9%	20	↓ - 33.3%
92124 - Tierrasanta	\$443,500	↓ - 6.0%	99.9%	↑ + 1.8%	23	↑ + 23.9%	11	↓ - 59.3%
92126 - Mira Mesa	\$525,000	↑ + 12.1%	99.5%	↑ + 0.4%	12	↓ - 32.1%	51	↓ - 22.7%
92131 - Scripps Miramar	\$795,000	↑ + 28.0%	99.7%	↑ + 0.9%	25	↓ - 10.5%	33	↓ - 29.8%
92139 - Paradise Hills	\$387,000	↑ + 10.6%	101.6%	↑ + 1.3%	45	↑ + 191.1%	22	↓ - 8.3%

Marketwatch Report

April 2017

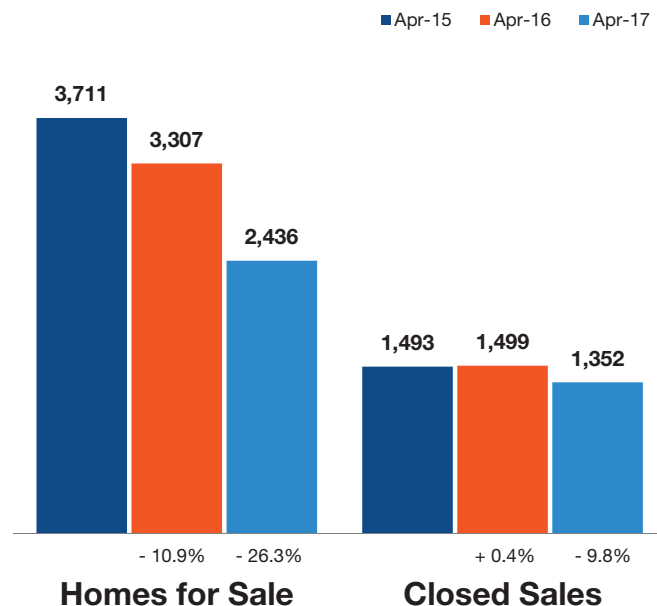
North San Diego County
Association of REALTORS®



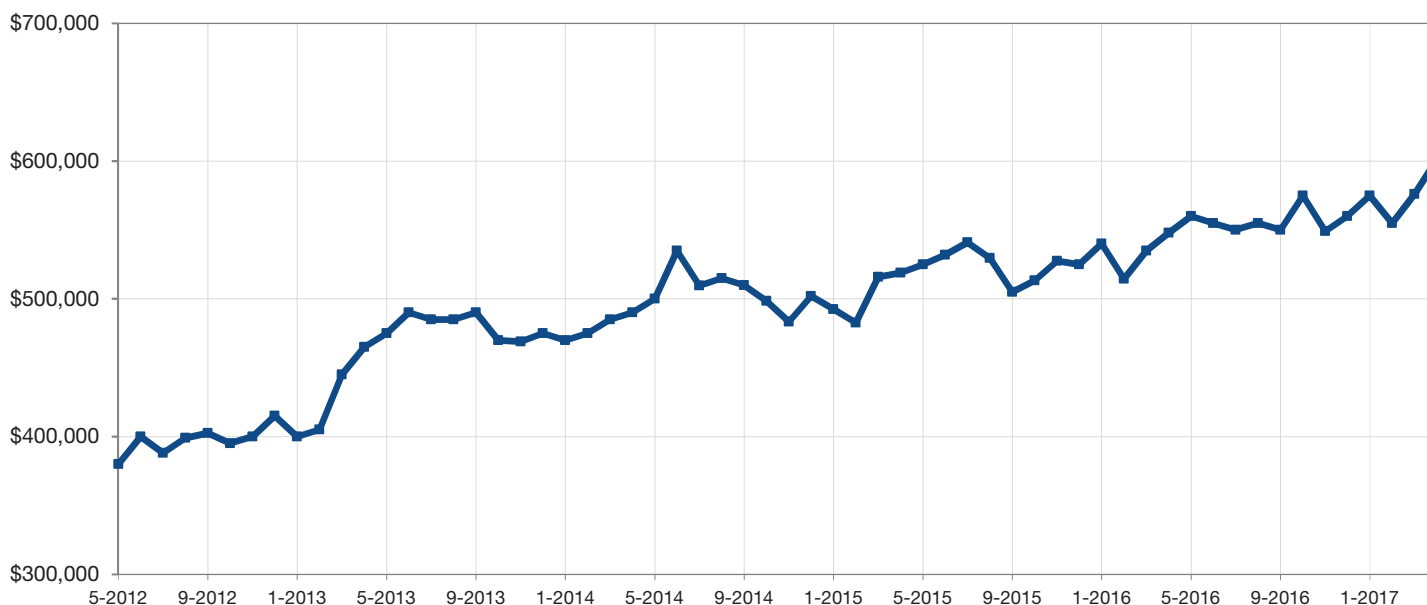
North San Diego County

Key Metrics	Apr-17	1-Yr Chg
Median Sales Price	\$601,000	+ 9.7%
Average Sales Price	\$768,848	+ 14.3%
Pct. of Orig. Price Rec'd.	98.2%	+ 1.0%
Homes for Sale	2,436	- 26.3%
Closed Sales	1,352	- 9.8%
Months Supply	1.8	- 27.6%
Days on Market	28	- 13.1%

Market Activity



Historical Median Sales Price for North San Diego County



Marketwatch Report

April 2017

North San Diego County
Association of REALTORS®



North San Diego County ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Apr-17	1-Yr Chg	Apr-17	1-Yr Chg	Apr-17	1-Yr Chg	Apr-17	1-Yr Chg
92003 - Bonsall	\$565,000	↑ + 5.3%	96.7%	↑ + 1.9%	69	↑ + 19.7%	9	↑ + 12.5%
92007 - Cardiff	\$1,450,000	↑ + 34.6%	99.9%	↑ + 3.5%	14	↓ - 37.5%	11	↓ - 21.4%
92008 - Carlsbad	\$810,000	↑ + 10.6%	97.1%	↑ + 1.6%	31	↓ - 26.1%	30	→ 0.0%
92009 - Carlsbad	\$880,000	↑ + 17.8%	97.3%	↑ + 0.4%	37	↑ + 11.4%	81	↓ - 2.4%
92010 - Carlsbad	\$695,000	↑ + 3.0%	100.9%	↑ + 2.4%	34	↑ + 58.5%	19	↓ - 29.6%
92011 - Carlsbad	\$745,000	↓ - 1.1%	98.4%	↑ + 0.7%	24	↓ - 13.0%	45	↑ + 32.4%
92014 - Del Mar	\$1,920,000	↑ + 44.9%	95.0%	↑ + 0.6%	33	↓ - 10.3%	19	↓ - 32.1%
92024 - Encinitas	\$1,005,000	↑ + 25.0%	97.9%	↑ + 0.4%	23	↓ - 16.3%	59	→ 0.0%
92025 - Escondido	\$469,000	↑ + 0.3%	97.7%	↑ + 3.0%	31	↓ - 29.2%	31	↑ + 19.2%
92026 - Escondido	\$500,000	↑ + 11.0%	97.4%	↓ - 0.4%	34	↑ + 33.9%	61	↑ + 3.4%
92027 - Escondido	\$450,000	↑ + 5.9%	98.6%	↑ + 0.1%	25	↓ - 43.3%	57	↑ + 18.8%
92028 - Fallbrook	\$567,500	↑ + 10.5%	97.6%	↑ + 0.3%	31	↓ - 27.9%	70	↓ - 12.5%
92029 - Escondido	\$715,000	↓ - 1.4%	98.3%	↑ + 4.4%	40	↓ - 13.5%	25	→ 0.0%
92054 - Oceanside	\$535,000	↓ - 2.7%	96.9%	↑ + 0.6%	29	↓ - 5.1%	39	↓ - 4.9%
92056 - Oceanside	\$505,000	↑ + 9.8%	99.7%	↑ + 1.6%	19	↓ - 14.2%	72	↓ - 22.6%
92057 - Oceanside	\$439,500	↑ + 2.2%	99.8%	↑ + 2.2%	21	↓ - 38.9%	90	↓ - 17.4%
92058 - Oceanside	\$354,500	↑ + 7.1%	99.5%	↑ + 1.2%	22	↑ + 13.3%	22	↑ + 37.5%
92059 - Pala	\$968,500	↓ - 4.6%	96.9%	↑ + 5.0%	57	↑ + 200.0%	1	→ 0.0%
92061 - Pauma Valley	\$470,000	↑ + 9.3%	95.9%	↑ + 5.8%	76	↓ - 12.0%	3	↑ + 50.0%
92064 - Poway	\$867,750	↑ + 59.2%	97.9%	↑ + 1.4%	28	↑ + 4.4%	47	↑ + 2.2%
92065 - Ramona	\$527,000	↑ + 10.5%	98.1%	↑ + 0.7%	42	↓ - 14.5%	54	↓ - 10.0%
92067 - Rancho Santa Fe	\$2,370,000	↑ + 25.1%	89.0%	↓ - 0.0%	98	↑ + 3.6%	26	↑ + 36.8%
92069 - San Marcos	\$540,000	↑ + 15.1%	98.9%	↑ + 0.9%	18	↓ - 27.4%	36	↓ - 18.2%
92075 - Solana Beach	\$1,300,000	↑ + 51.6%	97.7%	↓ - 0.2%	24	↑ + 5.2%	26	↑ + 85.7%
92078 - San Marcos	\$570,000	↑ + 14.6%	99.0%	↑ + 1.0%	20	↓ - 22.4%	74	↓ - 5.1%
92081 - Vista	\$511,000	↓ - 0.4%	99.5%	↑ + 0.7%	9	↓ - 33.5%	23	↓ - 30.3%
92082 - Valley Center	\$600,000	↑ + 2.5%	95.0%	↓ - 0.5%	71	↑ + 24.0%	17	↓ - 19.0%
92083 - Vista	\$412,000	↑ + 4.0%	98.4%	↑ + 0.9%	21	↑ + 6.2%	23	↓ - 11.5%
92084 - Vista	\$496,000	→ 0.0%	95.6%	↓ - 0.3%	43	↑ + 17.9%	32	↓ - 22.0%
92091 - Rancho Santa Fe	\$821,250	↓ - 40.3%	97.8%	↑ + 3.9%	25	↓ - 84.5%	4	↑ + 300.0%
92127 - Rancho Bernardo	\$881,500	↑ + 20.5%	99.1%	↑ + 0.7%	22	↓ - 31.2%	76	↓ - 14.6%
92128 - Rancho Bernardo	\$540,000	↑ + 10.0%	100.1%	↑ + 2.5%	17	↓ - 40.1%	81	↓ - 26.4%
92129 - Rancho Penasquitos	\$720,000	↑ + 8.7%	100.3%	↑ + 1.2%	15	↓ - 19.3%	36	↓ - 36.8%
92130 - Carmel Valley	\$920,000	↓ - 1.6%	98.4%	↑ + 1.0%	20	↓ - 39.0%	53	↓ - 31.2%

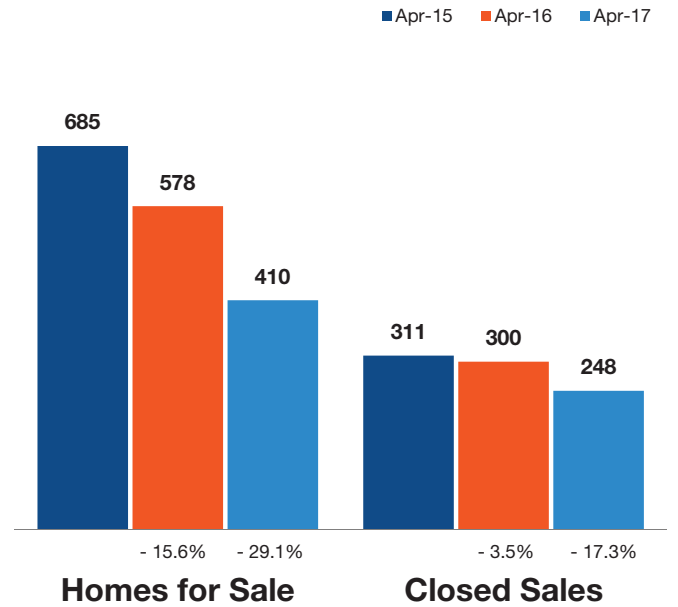
Marketwatch Report

April 2017

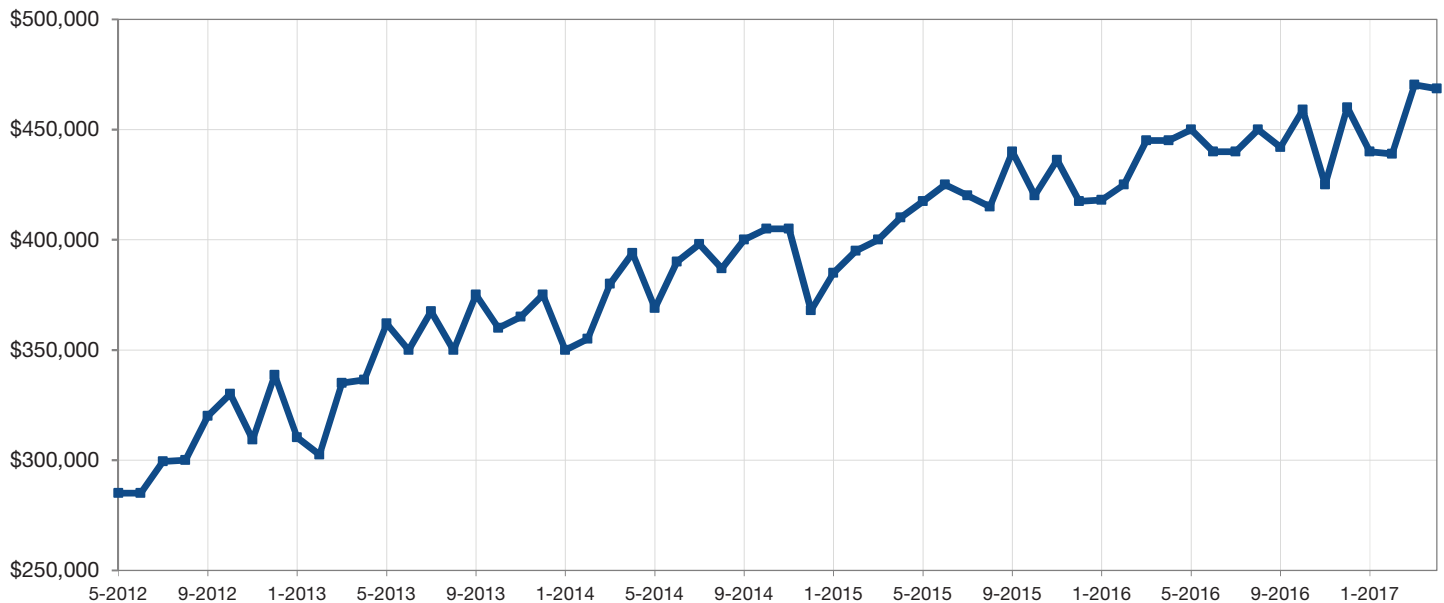
South San Diego County

Key Metrics	Apr-17	1-Yr Chg
Median Sales Price	\$468,500	+ 5.3%
Average Sales Price	\$496,391	+ 7.5%
Pct. of Orig. Price Rec'd.	98.8%	+ 0.8%
Homes for Sale	410	- 29.1%
Closed Sales	248	- 17.3%
Months Supply	1.4	- 28.2%
Days on Market	25	- 19.3%

Market Activity



Historical Median Sales Price for South San Diego County



Marketwatch Report

April 2017

North San Diego County
Association of REALTORS®



South San Diego County ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Apr-17	1-Yr Chg	Apr-17	1-Yr Chg	Apr-17	1-Yr Chg	Apr-17	1-Yr Chg
91902 - Bonita	\$650,000	↑ + 13.0%	99.1%	↑ + 3.7%	25	↓ - 15.6%	16	↓ - 23.8%
91910 - Chula Vista	\$461,000	↓ - 4.9%	98.3%	↑ + 0.3%	30	↑ + 11.1%	40	↓ - 14.9%
91911 - Chula Vista	\$447,500	↑ + 9.4%	98.6%	↑ + 0.8%	25	↓ - 12.7%	50	↓ - 16.7%
91913 - Chula Vista	\$475,000	↓ - 1.0%	100.1%	↑ + 1.6%	14	↓ - 69.9%	40	↓ - 32.2%
91914 - Chula Vista	\$687,500	↑ + 14.1%	98.8%	↑ + 1.4%	16	↓ - 42.9%	22	↑ + 10.0%
91915 - Chula Vista	\$480,000	↓ - 2.4%	98.8%	↑ + 0.2%	23	↑ + 8.2%	45	↓ - 21.1%
91932 - Imperial Beach	\$485,000	↑ + 38.6%	98.0%	↑ + 1.2%	41	↓ - 24.7%	19	↑ + 111.1%
91950 - National City	\$341,000	↓ - 1.4%	99.8%	↑ + 0.3%	44	↑ + 125.0%	9	↓ - 62.5%
92154 - Otay Mesa	\$435,000	↑ + 14.5%	98.8%	↓ - 1.2%	18	↓ - 38.1%	35	↓ - 18.6%
92173 - San Ysidro	\$345,000	↑ + 74.4%	94.9%	↑ + 1.6%	20	↑ + 3.0%	7	↑ + 133.3%