

Marketwatch Report

June 2017

North San Diego County
Association of REALTORS®



A FREE RESEARCH TOOL FROM THE

North San Diego County Association of REALTORS®

Reporting on Detached Single-Family and Attached Single-Family Residential Activity Only

Counties

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San Diego County Overview

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Jun-17	1-Yr Chg	Jun-17	1-Yr Chg	Jun-17	1-Yr Chg	Jun-17	1-Yr Chg
East San Diego County	\$470,000	↑ + 8.1%	97.6%	↑ + 0.2%	30	↓ - 9.2%	508	↓ - 5.8%
Metro San Diego County	\$572,000	↑ + 14.4%	98.5%	↑ + 0.6%	23	↓ - 17.4%	1,084	↓ - 6.7%
North San Diego County	\$615,000	↑ + 10.8%	98.3%	↑ + 0.7%	26	↓ - 11.1%	1,543	↓ - 5.9%
South San Diego County	\$470,000	↑ + 6.8%	98.4%	↑ + 0.1%	25	↓ - 22.5%	303	↓ - 15.8%
San Diego County	\$555,000	↑ + 11.0%	98.3%	↑ + 0.5%	26	↓ - 13.9%	3,478	↓ - 7.2%

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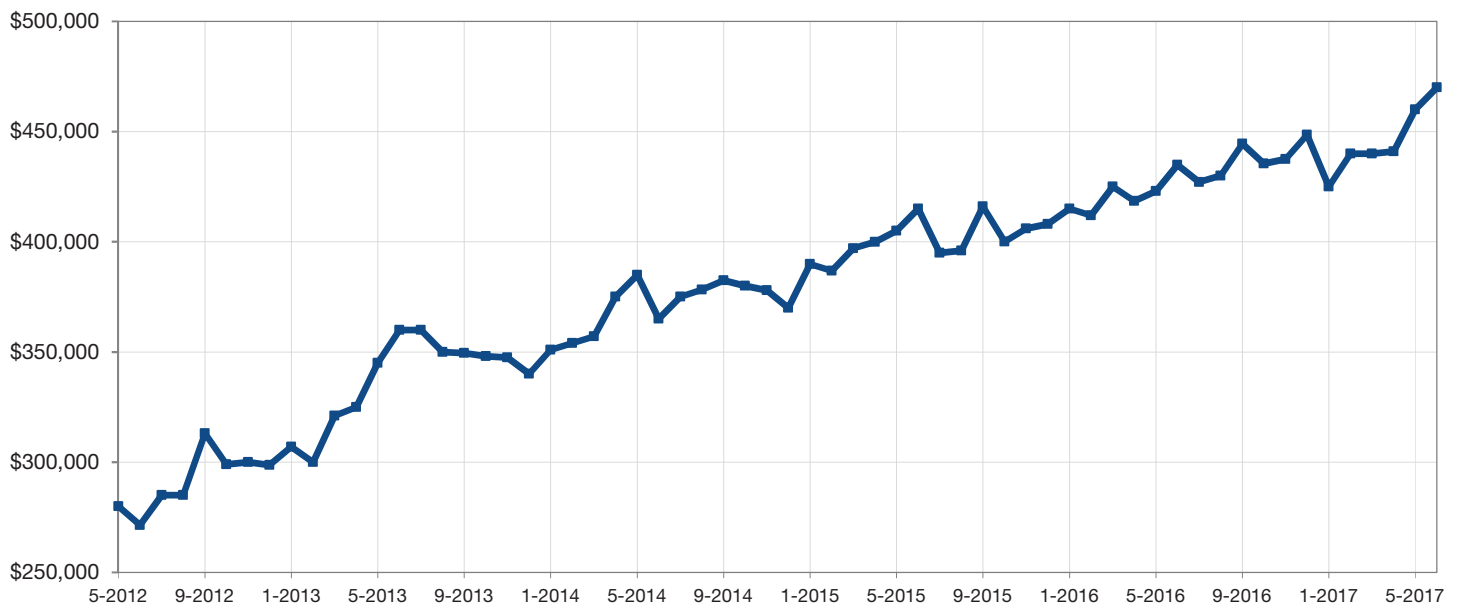
East San Diego County

Key Metrics	Jun-17	1-Yr Chg
Median Sales Price	\$470,000	+ 8.1%
Average Sales Price	\$485,053	+ 8.3%
Pct. of Orig. Price Rec'd.	97.6%	+ 0.2%
Homes for Sale	755	- 31.3%
Closed Sales	508	- 5.8%
Months Supply	1.6	- 33.5%
Days on Market	30	- 9.2%

Market Activity



Historical Median Sales Price for East San Diego County



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East San Diego County ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Jun-17	1-Yr Chg	Jun-17	1-Yr Chg	Jun-17	1-Yr Chg	Jun-17	1-Yr Chg
91901 - Alpine	\$649,500	↑ + 16.0%	97.3%	↑ + 1.1%	31	↓ - 54.3%	16	↑ + 14.3%
91905 - Boulevard	\$237,750	↓ - 33.9%	75.7%	↓ - 15.3%	112	↓ - 33.1%	2	→ 0.0%
91906 - Campo	\$230,000	↓ - 7.8%	99.6%	↑ + 2.4%	66	↑ + 84.6%	3	↓ - 25.0%
91916 - Descanso	\$445,000	--	96.8%	--	26	--	1	--
91917 - Dulzura	\$0	--	0.0%	--	0	--	0	--
91931 - Guatay	\$0	--	0.0%	--	0	--	0	--
91934 - Jacumba	\$145,000	↓ - 31.3%	107.4%	↑ + 4.9%	28	↑ + 24.4%	1	↓ - 50.0%
91935 - Jamul	\$670,000	↑ + 3.1%	93.5%	↑ + 0.6%	36	↓ - 37.0%	9	↓ - 40.0%
91941 - La Mesa	\$610,000	↑ + 8.9%	97.8%	↑ + 1.5%	23	↓ - 32.3%	35	↓ - 18.6%
91942 - La Mesa	\$482,000	↑ + 2.6%	98.9%	↑ + 0.1%	19	↑ + 22.0%	43	↓ - 24.6%
91945 - Lemon Grove	\$435,750	↑ + 8.9%	99.1%	↑ + 0.5%	15	↓ - 45.0%	18	↓ - 33.3%
91948 - Mount Laguna	\$100,000	↓ - 68.8%	80.0%	↓ - 15.3%	400	↑ + 1,279.3%	1	→ 0.0%
91962 - Pine Valley	\$446,000	↓ - 3.0%	98.2%	↑ + 6.1%	11	↓ - 83.1%	6	→ 0.0%
91963 - Potrero	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
91977 - Spring Valley	\$440,000	↑ + 6.7%	97.8%	↓ - 2.0%	33	↑ + 7.1%	58	↓ - 3.3%
91978 - Spring Valley	\$560,000	↑ + 28.0%	96.7%	↓ - 1.7%	27	↓ - 39.0%	7	↓ - 41.7%
91980 - Tecate	\$0	--	0.0%	--	0	--	0	--
92004 - Borrego Springs	\$220,000	↑ + 18.9%	86.6%	↑ + 0.4%	137	↑ + 7.6%	14	↑ + 27.3%
92019 - El Cajon	\$540,750	↑ + 8.2%	97.4%	↓ - 0.2%	26	↓ - 7.8%	52	↓ - 3.7%
92020 - El Cajon	\$523,000	↑ + 9.6%	97.8%	↑ + 0.2%	30	↑ + 6.6%	51	↓ - 1.9%
92021 - El Cajon	\$445,000	↑ + 10.0%	98.4%	↑ + 1.0%	17	↓ - 43.5%	55	↑ + 10.0%
92036 - Julian	\$358,000	↑ + 19.4%	96.2%	↓ - 0.5%	62	↑ + 38.5%	12	↑ + 20.0%
92040 - Lakeside	\$498,000	↑ + 8.9%	97.0%	↓ - 0.0%	31	↓ - 38.1%	47	↑ + 30.6%
92066 - Ranchita	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
92070 - Santa Ysabel	\$975,000	↑ + 222.5%	91.2%	↓ - 5.6%	36	↑ + 260.0%	3	↑ + 200.0%
92071 - Santee	\$464,500	↑ + 11.1%	99.9%	↑ + 2.0%	19	↓ - 1.2%	70	↓ - 12.5%
92086 - Warner Springs	\$309,000	--	98.2%	--	55	--	4	--

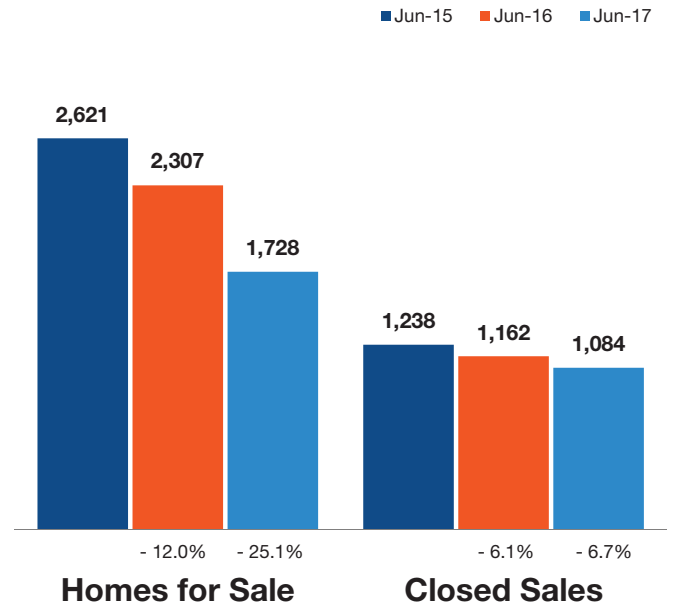
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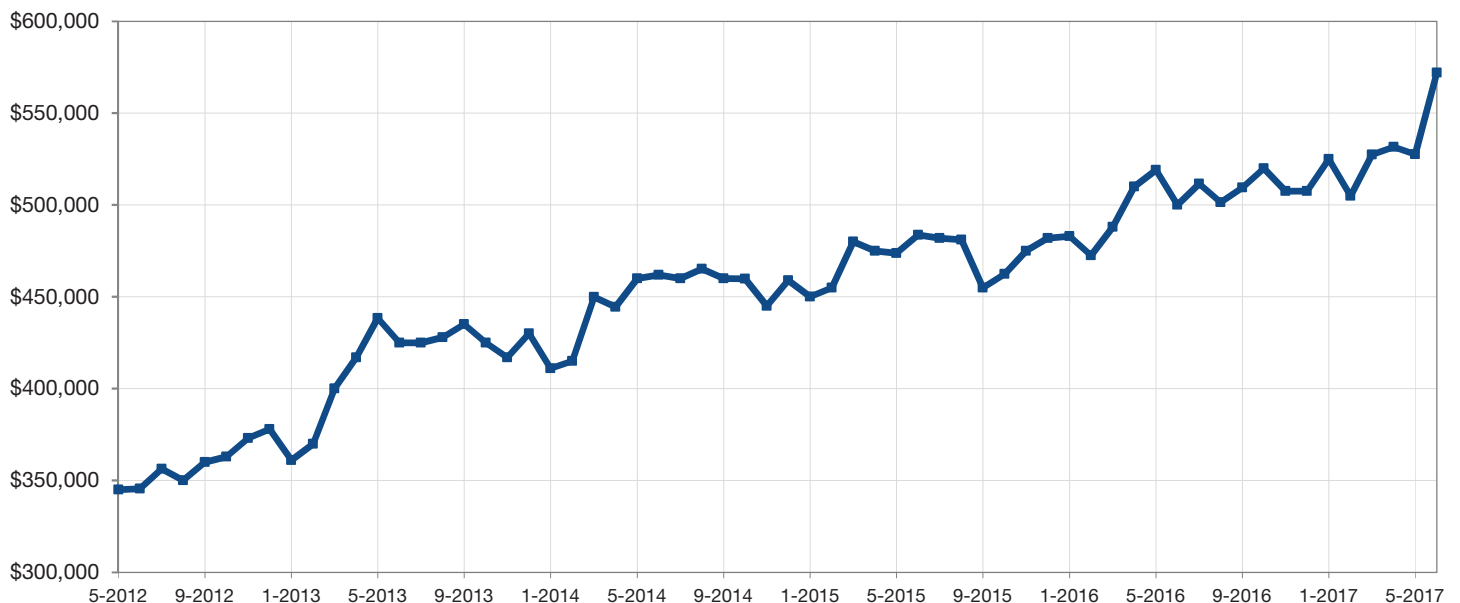
Metro San Diego County

Key Metrics	Jun-17	1-Yr Chg
Median Sales Price	\$572,000	+ 14.4%
Average Sales Price	\$736,013	+ 13.4%
Pct. of Orig. Price Rec'd.	98.5%	+ 0.6%
Homes for Sale	1,728	- 25.1%
Closed Sales	1,084	- 6.7%
Months Supply	1.8	- 24.9%
Days on Market	23	- 17.4%

Market Activity



Historical Median Sales Price for Metro San Diego County



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Metro San Diego County ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Jun-17	1-Yr Chg	Jun-17	1-Yr Chg	Jun-17	1-Yr Chg	Jun-17	1-Yr Chg
92037 - La Jolla	\$1,550,000	↑ + 46.1%	94.4%	↓ - 1.0%	44	↑ + 4.0%	72	↓ - 6.5%
92101 - San Diego Downtown	\$570,000	↑ + 9.7%	97.7%	↑ + 1.1%	24	↓ - 36.9%	71	↓ - 31.7%
92102 - San Diego Golden Hill	\$382,500	↑ + 3.5%	97.7%	↑ + 4.1%	27	↓ - 24.1%	24	↑ + 26.3%
92103 - Mission Hills-Hillcrest-Midtown	\$584,900	↓ - 10.0%	98.6%	↑ + 2.0%	24	↓ - 11.9%	53	↑ + 35.9%
92104 - North Park	\$550,000	↑ + 22.4%	99.2%	↑ + 0.2%	17	↑ + 65.5%	59	↑ + 9.3%
92105 - East San Diego	\$410,000	↑ + 11.9%	99.1%	↓ - 0.8%	20	↓ - 25.1%	26	↓ - 40.9%
92106 - Point Loma	\$1,162,000	↑ + 41.1%	96.7%	↓ - 1.7%	27	↓ - 24.5%	26	↓ - 13.3%
92107 - Ocean Beach	\$987,500	↑ + 49.2%	98.8%	↑ + 0.2%	23	↑ + 32.3%	22	↓ - 4.3%
92108 - Mission Valley	\$378,000	↑ + 2.6%	100.2%	↑ + 1.5%	11	↓ - 37.3%	45	↑ + 2.3%
92109 - Pacific Beach	\$839,500	↑ + 22.6%	96.8%	↑ + 0.4%	30	↓ - 9.1%	58	↓ - 17.1%
92110 - Old Town	\$530,000	↑ + 16.5%	97.1%	↓ - 1.2%	29	↓ - 1.9%	39	↑ + 39.3%
92111 - Linda Vista	\$506,500	↑ + 13.8%	99.8%	↑ + 0.5%	18	↑ + 6.4%	38	↓ - 24.0%
92113 - Logan Heights	\$355,000	↑ + 13.1%	101.0%	↑ + 1.8%	29	↓ - 39.7%	17	↑ + 6.3%
92114 - Encanto	\$425,000	↑ + 6.3%	97.8%	↓ - 3.8%	24	↓ - 33.4%	35	↓ - 31.4%
92115 - San Diego	\$498,000	↑ + 17.7%	99.0%	↑ + 1.1%	19	↓ - 11.6%	51	↓ - 8.9%
92116 - Normal Heights	\$630,000	↑ + 38.5%	98.5%	↑ + 1.2%	13	↓ - 48.0%	27	↓ - 30.8%
92117 - Clairemont Mesa	\$625,000	↑ + 12.6%	99.4%	↑ + 0.6%	13	↓ - 37.0%	57	↑ + 16.3%
92118 - Coronado	\$1,395,000	↑ + 3.4%	95.6%	↑ + 2.0%	77	↑ + 19.0%	31	→ 0.0%
92119 - San Carlos	\$531,000	↓ - 2.1%	98.2%	↓ - 0.1%	16	↓ - 26.5%	36	↓ - 10.0%
92120 - Del Cerro	\$580,500	↑ + 3.1%	97.9%	↓ - 0.9%	19	↑ + 16.0%	42	↑ + 7.7%
92121 - Sorrento Valley	\$621,500	↑ + 18.4%	100.4%	↓ - 0.3%	9	↓ - 70.6%	9	↑ + 50.0%
92122 - University City	\$525,000	↑ + 0.5%	100.1%	↑ + 1.6%	17	↓ - 20.0%	36	↓ - 37.9%
92123 - Mission Valley	\$525,000	↑ + 6.6%	100.0%	↑ + 0.5%	20	↑ + 12.9%	21	↓ - 19.2%
92124 - Tierrasanta	\$682,750	↑ + 30.0%	100.3%	↑ + 0.7%	12	↓ - 54.4%	14	↓ - 44.0%
92126 - Mira Mesa	\$537,000	↑ + 1.6%	100.3%	↑ + 1.8%	9	↓ - 44.9%	81	↑ + 22.7%
92131 - Scripps Miramar	\$805,000	↑ + 11.7%	100.6%	↑ + 2.6%	21	↑ + 3.8%	62	↑ + 8.8%
92139 - Paradise Hills	\$372,500	↓ - 5.7%	100.2%	↑ + 0.7%	14	↓ - 63.8%	32	↑ + 52.4%

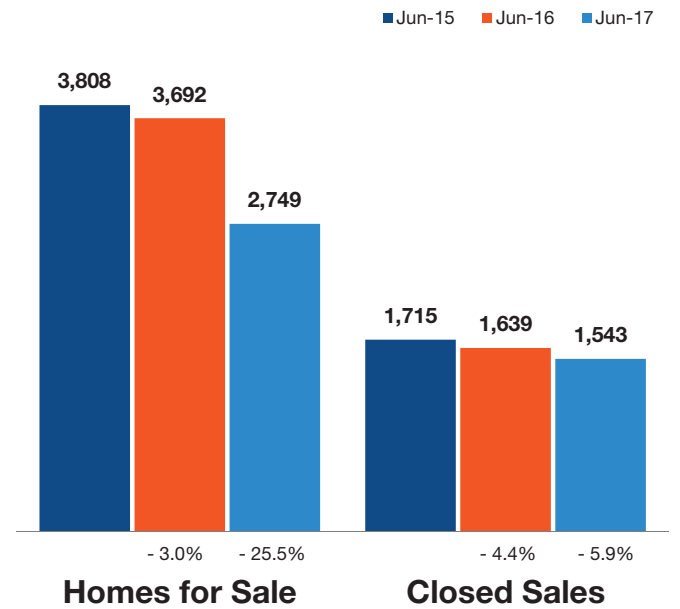
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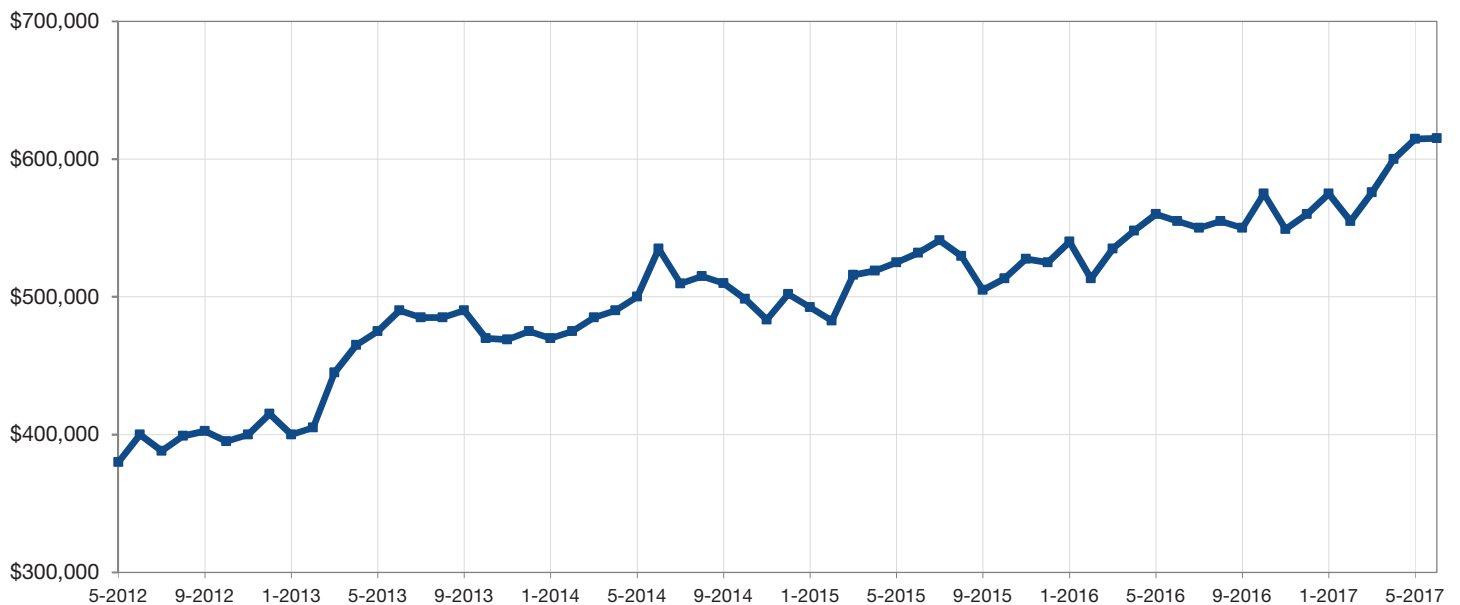
North San Diego County

Key Metrics	Jun-17	1-Yr Chg
Median Sales Price	\$615,000	+ 10.8%
Average Sales Price	\$779,298	+ 7.1%
Pct. of Orig. Price Rec'd.	98.3%	+ 0.7%
Homes for Sale	2,749	- 25.5%
Closed Sales	1,543	- 5.9%
Months Supply	2.1	- 27.6%
Days on Market	26	- 11.1%

Market Activity



Historical Median Sales Price for North San Diego County



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	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Jun-17	1-Yr Chg	Jun-17	1-Yr Chg	Jun-17	1-Yr Chg	Jun-17	1-Yr Chg
92003 - Bonsall	\$942,000	↑ + 20.4%	95.7%	↑ + 12.1%	123	↓ - 8.6%	6	→ 0.0%
92007 - Cardiff	\$930,000	↓ - 52.4%	97.6%	↑ + 3.6%	37	↑ + 23.6%	13	↑ + 62.5%
92008 - Carlsbad	\$852,500	↑ + 10.8%	97.6%	↑ + 0.0%	22	↓ - 29.8%	34	↓ - 5.6%
92009 - Carlsbad	\$848,000	↑ + 9.1%	97.6%	↑ + 0.3%	20	↓ - 43.3%	88	↑ + 37.5%
92010 - Carlsbad	\$665,000	↑ + 14.6%	99.9%	↑ + 1.3%	23	↑ + 34.4%	27	↓ - 3.6%
92011 - Carlsbad	\$993,250	↑ + 16.4%	97.1%	↑ + 0.5%	34	↑ + 37.6%	38	↑ + 11.8%
92014 - Del Mar	\$1,735,000	↑ + 10.2%	94.9%	↑ + 0.2%	44	↑ + 55.0%	18	↓ - 21.7%
92024 - Encinitas	\$1,175,000	↑ + 28.8%	98.9%	↑ + 2.2%	34	↑ + 5.5%	65	↓ - 9.7%
92025 - Escondido	\$512,000	↓ - 13.9%	97.0%	↓ - 1.4%	25	↑ + 5.8%	49	↑ + 48.5%
92026 - Escondido	\$495,000	↑ + 13.1%	97.8%	↓ - 1.0%	28	↑ + 8.5%	75	↑ + 21.0%
92027 - Escondido	\$440,000	↑ + 4.8%	98.6%	↓ - 0.1%	25	↑ + 11.1%	53	↓ - 11.7%
92028 - Fallbrook	\$562,500	↑ + 11.3%	98.0%	↑ + 1.8%	30	↓ - 43.8%	90	↓ - 1.1%
92029 - Escondido	\$670,000	↑ + 21.7%	97.7%	↑ + 1.0%	38	↓ - 7.9%	29	↑ + 3.6%
92054 - Oceanside	\$625,000	↑ + 19.9%	98.0%	↑ + 0.7%	23	↓ - 2.3%	50	→ 0.0%
92056 - Oceanside	\$525,000	↑ + 14.8%	99.4%	↑ + 0.6%	18	↓ - 2.3%	91	↑ + 30.0%
92057 - Oceanside	\$450,000	↑ + 12.5%	98.3%	↓ - 0.3%	22	↓ - 2.1%	81	↓ - 15.6%
92058 - Oceanside	\$357,000	↓ - 16.2%	98.5%	↓ - 0.2%	18	↓ - 1.5%	31	↓ - 11.4%
92059 - Pala	\$0	--	0.0%	--	0	--	0	--
92061 - Pauma Valley	\$799,450	↑ + 167.4%	80.9%	↓ - 19.1%	366	↑ + 3,227.3%	2	↑ + 100.0%
92064 - Poway	\$663,000	↓ - 3.9%	98.4%	↑ + 0.8%	24	↓ - 27.7%	60	↓ - 9.1%
92065 - Ramona	\$525,000	↑ + 15.4%	98.7%	↓ - 0.2%	34	↓ - 3.9%	53	↓ - 5.4%
92067 - Rancho Santa Fe	\$2,122,000	↓ - 17.7%	91.8%	↑ + 2.2%	145	↑ + 38.0%	32	↑ + 14.3%
92069 - San Marcos	\$523,500	↑ + 9.6%	98.2%	↑ + 0.4%	18	↓ - 43.6%	44	↓ - 8.3%
92075 - Solana Beach	\$1,040,000	↑ + 16.5%	96.2%	↑ + 0.5%	23	↓ - 17.8%	19	↓ - 20.8%
92078 - San Marcos	\$649,000	↑ + 14.1%	99.4%	↑ + 0.7%	16	↓ - 34.8%	77	↓ - 23.8%
92081 - Vista	\$546,500	↑ + 6.1%	98.6%	↓ - 0.2%	19	↑ + 17.1%	34	↑ + 17.2%
92082 - Valley Center	\$590,000	↑ + 6.9%	95.7%	↑ + 0.5%	47	↑ + 37.8%	23	↑ + 4.5%
92083 - Vista	\$390,000	↓ - 4.9%	99.2%	↑ + 1.0%	24	↑ + 7.0%	25	↓ - 19.4%
92084 - Vista	\$545,000	↑ + 18.2%	94.7%	↓ - 3.2%	33	↑ + 22.8%	30	↓ - 25.0%
92091 - Rancho Santa Fe	\$861,000	↓ - 21.4%	94.0%	↑ + 0.3%	10	↓ - 72.6%	3	↓ - 50.0%
92127 - Rancho Bernardo	\$878,000	↑ + 13.0%	99.4%	↑ + 2.1%	17	↓ - 38.0%	83	↓ - 16.2%
92128 - Rancho Bernardo	\$555,502	↑ + 12.6%	99.1%	↑ + 1.1%	12	↓ - 51.6%	94	↓ - 16.8%
92129 - Rancho Penasquitos	\$747,500	↑ + 6.0%	101.6%	↑ + 2.6%	8	↓ - 65.0%	46	↓ - 35.2%
92130 - Carmel Valley	\$990,000	↑ + 9.2%	99.7%	↑ + 2.1%	16	↓ - 40.1%	80	↓ - 25.9%

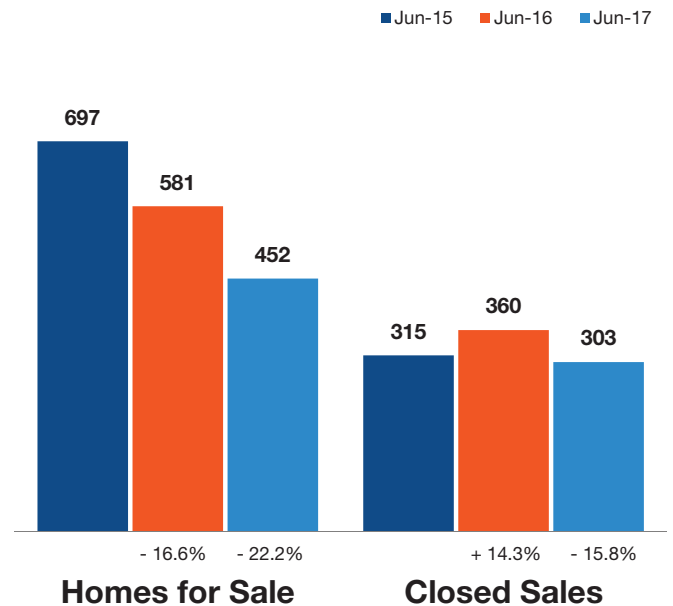
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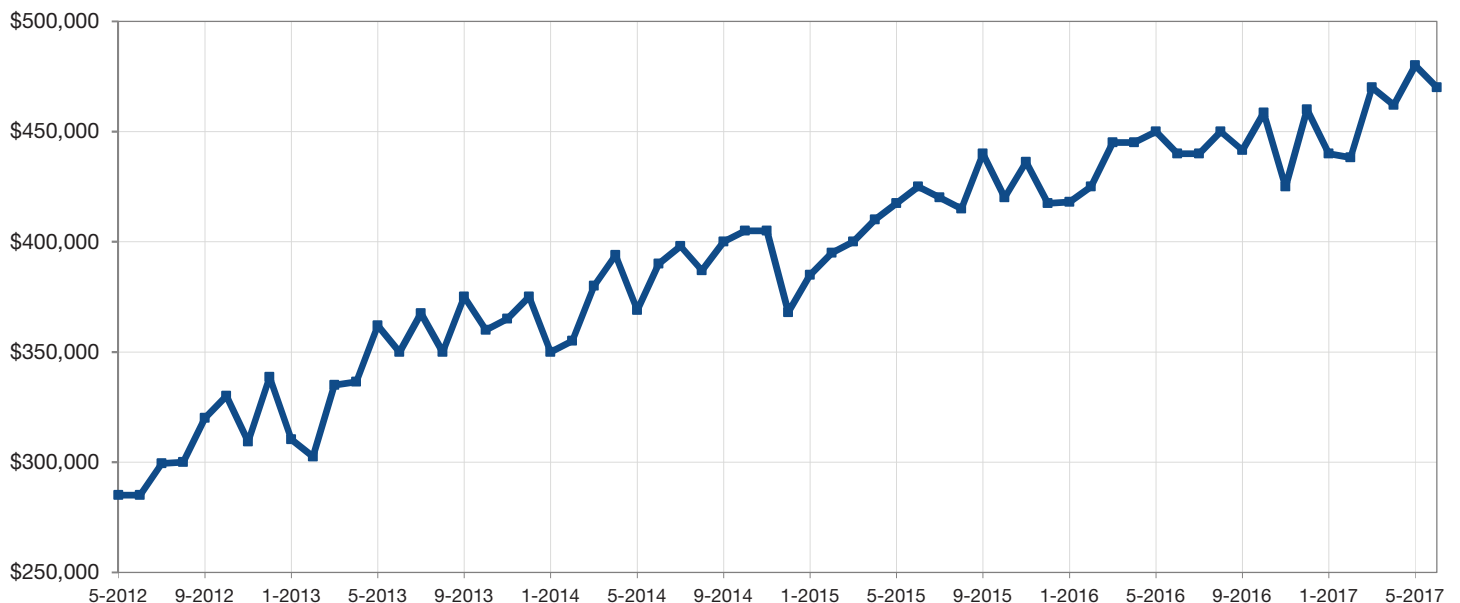
South San Diego County

Key Metrics	Jun-17	1-Yr Chg
Median Sales Price	\$470,000	+ 6.8%
Average Sales Price	\$498,416	+ 5.9%
Pct. of Orig. Price Rec'd.	98.4%	+ 0.1%
Homes for Sale	452	- 22.2%
Closed Sales	303	- 15.8%
Months Supply	1.6	- 20.1%
Days on Market	25	- 22.5%

Market Activity



Historical Median Sales Price for South San Diego County



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South San Diego County ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Jun-17	1-Yr Chg	Jun-17	1-Yr Chg	Jun-17	1-Yr Chg	Jun-17	1-Yr Chg
91902 - Bonita	\$649,500	↑ + 4.2%	99.4%	↑ + 0.5%	28	↓ - 50.3%	18	→ 0.0%
91910 - Chula Vista	\$458,750	↑ + 1.9%	97.3%	↓ - 0.6%	31	↑ + 0.9%	58	↑ + 9.4%
91911 - Chula Vista	\$461,500	↑ + 11.2%	98.7%	↓ - 0.4%	23	↓ - 12.3%	46	↓ - 36.1%
91913 - Chula Vista	\$502,750	↑ + 11.7%	99.1%	↑ + 0.9%	17	↓ - 52.6%	74	↓ - 3.9%
91914 - Chula Vista	\$627,500	↓ - 3.0%	98.6%	↑ + 0.8%	27	↓ - 37.5%	16	↓ - 30.4%
91915 - Chula Vista	\$467,250	↑ + 4.1%	99.4%	↑ + 0.8%	27	↑ + 34.6%	48	↓ - 22.6%
91932 - Imperial Beach	\$495,000	↓ - 1.0%	95.7%	↑ + 0.7%	44	↑ + 29.3%	27	↑ + 42.1%
91950 - National City	\$390,500	↑ + 7.1%	97.2%	↓ - 1.7%	9	↓ - 80.2%	10	↓ - 54.5%
92154 - Otay Mesa	\$465,000	↑ + 10.1%	99.7%	↑ + 0.7%	28	↑ + 9.9%	40	↓ - 4.8%
92173 - San Ysidro	\$412,000	↑ + 59.4%	100.3%	↑ + 0.9%	14	↓ - 69.3%	6	↓ - 57.1%