

Marketwatch Report

June 2018

North San Diego County
Association of REALTORS®



A FREE RESEARCH TOOL FROM THE

North San Diego County Association of REALTORS®

Reporting on Detached Single-Family and Attached Single-Family Residential Activity Only

Counties

All Counties Overview	2
East San Diego County	3
Metro San Diego County	5
North San Diego County	7
South San Diego County	9

Marketwatch Report

June 2018

North San Diego County
Association of REALTORS®



San Diego County Overview

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Jun-18	1-Yr Chg	Jun-18	1-Yr Chg	Jun-18	1-Yr Chg	Jun-18	1-Yr Chg
East San Diego County	\$485,000	↑ + 3.2%	97.9%	↑ + 0.2%	24	↓ - 20.0%	513	↓ - 9.8%
Metro San Diego County	\$607,000	↑ + 7.4%	98.3%	↓ - 0.2%	23	↑ + 4.5%	986	↓ - 16.5%
North San Diego County	\$659,000	↑ + 7.2%	97.9%	↓ - 0.4%	26	↓ - 3.7%	1,361	↓ - 18.5%
South San Diego County	\$502,500	↑ + 6.5%	98.7%	↑ + 0.3%	20	↓ - 20.0%	268	↓ - 20.9%
San Diego County	\$585,000	↑ + 6.4%	98.1%	↓ - 0.2%	24	↓ - 7.7%	3,164	↓ - 16.9%

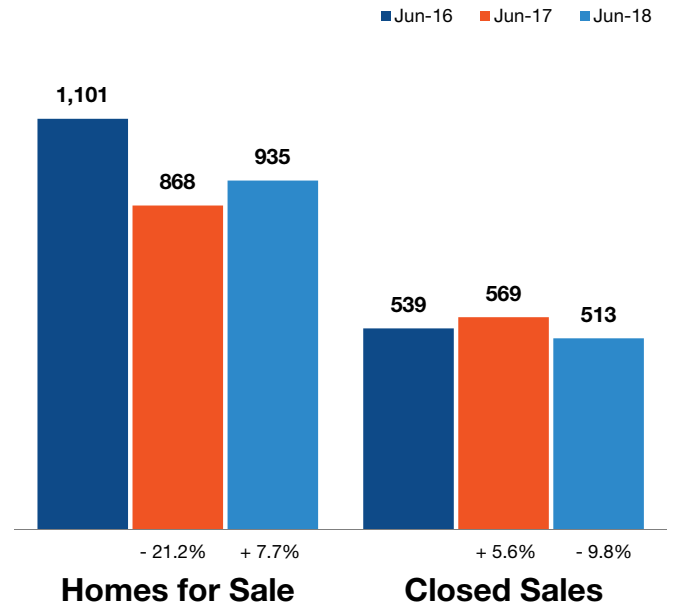
Marketwatch Report

June 2018

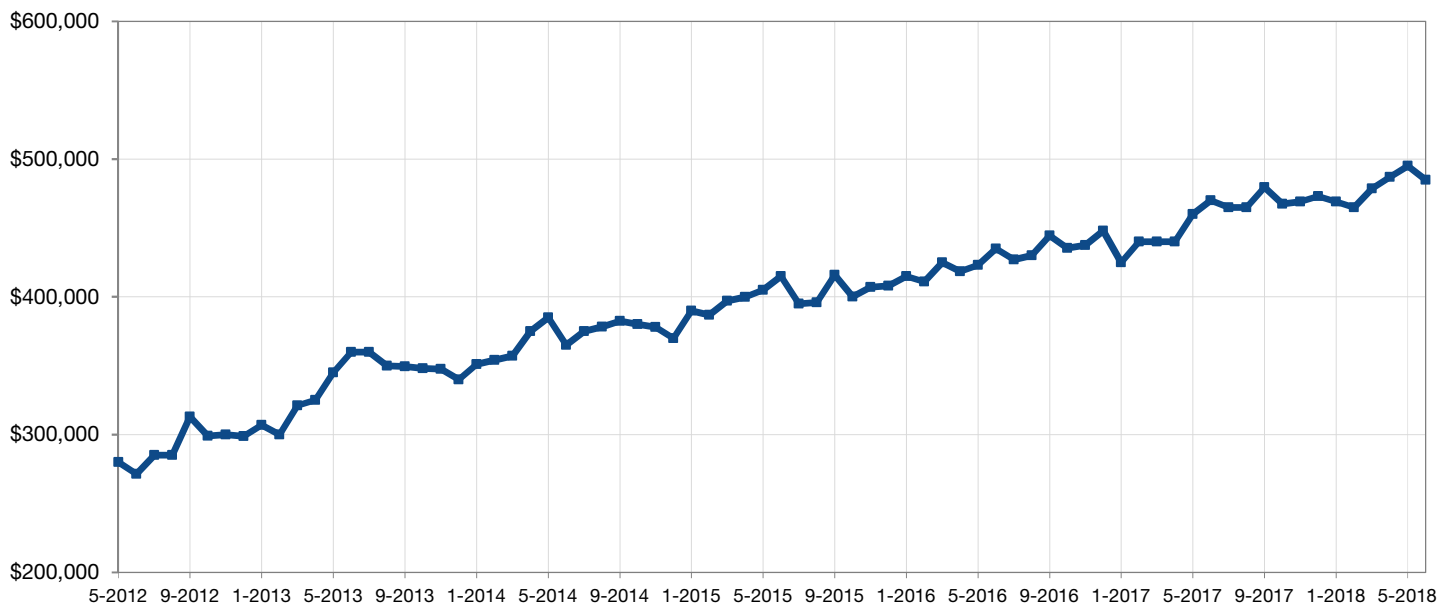
East San Diego County

Key Metrics	Jun-18	1-Yr Chg
Median Sales Price	\$485,000	+ 3.2%
Average Sales Price	\$500,263	+ 2.9%
Pct. of Orig. Price Rec'd.	97.9%	+ 0.2%
Homes for Sale	935	+ 7.7%
Closed Sales	513	- 9.8%
Months Supply	2.0	+ 5.3%
Days on Market	24	- 20.0%

Market Activity



Historical Median Sales Price for East San Diego County



Marketwatch Report

June 2018

North San Diego County
Association of REALTORS®



East San Diego County ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Jun-18	1-Yr Chg	Jun-18	1-Yr Chg	Jun-18	1-Yr Chg	Jun-18	1-Yr Chg
91901 - Alpine	\$530,000	↓ - 18.4%	98.8%	↑ + 1.8%	24	↓ - 32.8%	19	↓ - 5.0%
91905 - Boulevard	\$365,500	↑ + 53.7%	94.5%	↑ + 24.8%	13	↓ - 88.8%	2	→ 0.0%
91906 - Campo	\$307,000	↑ + 20.4%	96.6%	↓ - 4.0%	35	↓ - 33.6%	6	↑ + 50.0%
91916 - Descanso	\$422,000	↓ - 5.2%	97.6%	↑ + 0.9%	41	↑ + 56.7%	4	↑ + 300.0%
91917 - Dulzura	\$0	--	0.0%	--	0	--	0	--
91931 - Guatay	\$0	--	0.0%	--	0	--	0	--
91934 - Jacumba	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
91935 - Jamul	\$561,000	↓ - 16.9%	95.0%	↑ + 0.9%	50	↑ + 53.9%	9	↓ - 10.0%
91941 - La Mesa	\$615,000	↑ + 1.2%	95.8%	↓ - 2.2%	30	↑ + 35.3%	31	↓ - 18.4%
91942 - La Mesa	\$502,125	↑ + 2.5%	97.9%	↓ - 1.0%	25	↑ + 34.2%	49	↑ + 6.5%
91945 - Lemon Grove	\$435,000	↓ - 1.1%	98.0%	↓ - 1.2%	20	↑ + 38.4%	25	↑ + 19.0%
91948 - Mount Laguna	\$272,500	↑ + 137.5%	94.3%	↑ + 13.0%	16	↓ - 92.9%	2	→ 0.0%
91962 - Pine Valley	\$531,500	↑ + 19.2%	101.7%	↑ + 3.6%	20	↑ + 82.8%	5	↓ - 16.7%
91963 - Potrero	\$410,000	--	92.1%	--	26	--	1	--
91977 - Spring Valley	\$465,000	↑ + 5.1%	99.5%	↑ + 1.6%	20	↓ - 35.6%	55	↓ - 19.1%
91978 - Spring Valley	\$560,000	→ 0.0%	100.3%	↑ + 2.7%	23	↓ - 29.1%	13	↑ + 44.4%
91980 - Tecate	\$0	--	0.0%	--	0	--	0	--
92004 - Borrego Springs	\$257,500	↑ + 23.8%	96.5%	↑ + 10.0%	103	↓ - 22.3%	8	↓ - 46.7%
92019 - El Cajon	\$509,900	↓ - 5.8%	97.7%	↑ + 0.4%	22	↓ - 13.2%	61	↑ + 10.9%
92020 - El Cajon	\$503,500	↑ + 0.1%	98.4%	↑ + 0.8%	15	↓ - 51.6%	62	↑ + 8.8%
92021 - El Cajon	\$495,000	↑ + 10.6%	98.3%	↓ - 0.4%	23	↑ + 47.5%	48	↓ - 22.6%
92036 - Julian	\$395,000	↑ + 7.6%	95.4%	↑ + 1.0%	61	↓ - 25.5%	11	↓ - 26.7%
92040 - Lakeside	\$485,000	↑ + 0.6%	96.8%	↓ - 0.4%	23	↓ - 22.5%	38	↓ - 29.6%
92066 - Ranchita	\$0	--	0.0%	--	0	--	0	--
92070 - Santa Ysabel	\$479,500	↓ - 50.8%	97.9%	↑ + 7.3%	60	↑ + 65.3%	2	↓ - 33.3%
92071 - Santee	\$500,500	↑ + 9.3%	98.3%	↓ - 1.5%	19	↑ + 0.2%	62	↓ - 18.4%
92086 - Warner Springs	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%

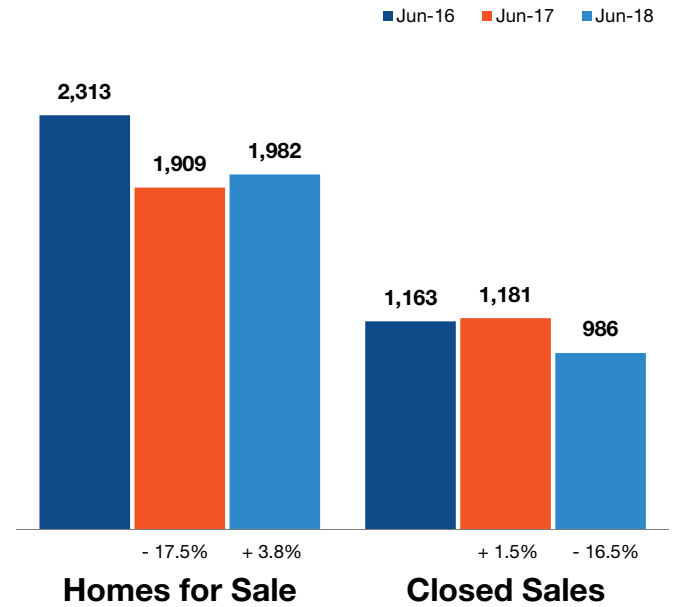
Marketwatch Report

June 2018

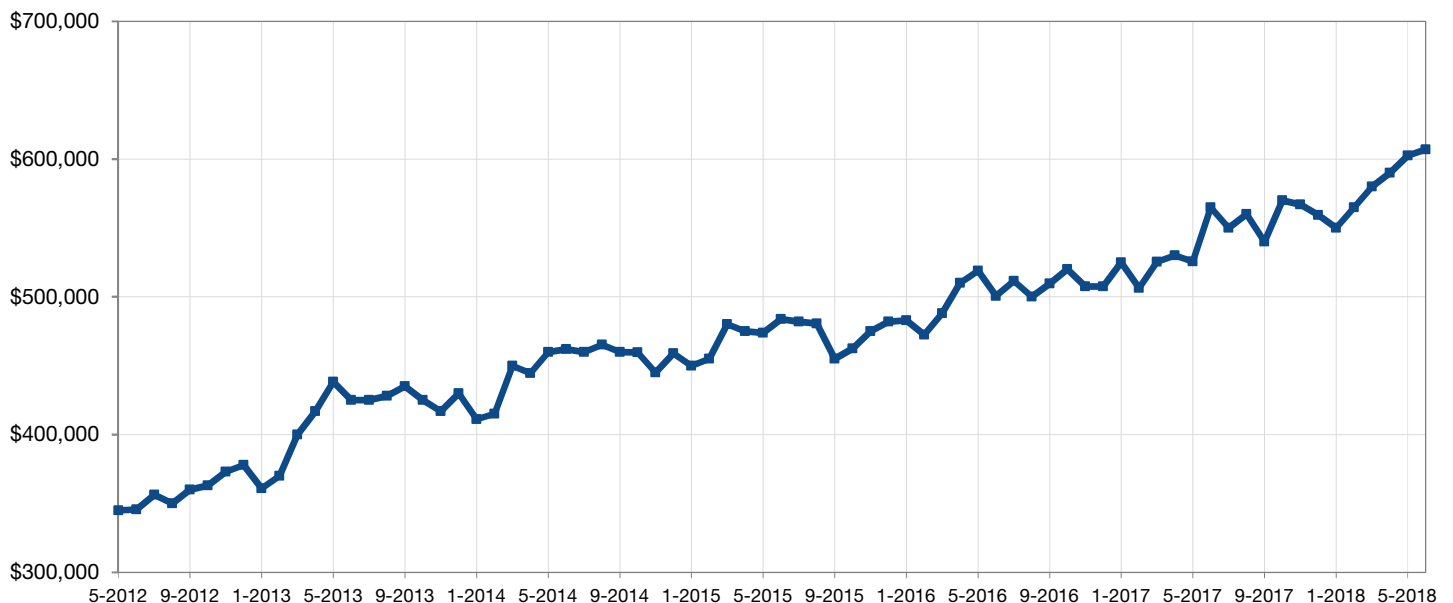
Metro San Diego County

Key Metrics	Jun-18	1-Yr Chg
Median Sales Price	\$607,000	+ 7.4%
Average Sales Price	\$787,881	+ 8.8%
Pct. of Orig. Price Rec'd.	98.3%	- 0.2%
Homes for Sale	1,982	+ 3.8%
Closed Sales	986	- 16.5%
Months Supply	2.2	+ 10.0%
Days on Market	23	+ 4.5%

Market Activity



Historical Median Sales Price for Metro San Diego County



Marketwatch Report

June 2018

North San Diego County
Association of REALTORS®



Metro San Diego County ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Jun-18	1-Yr Chg	Jun-18	1-Yr Chg	Jun-18	1-Yr Chg	Jun-18	1-Yr Chg
92037 - La Jolla	\$1,400,000	↓ - 2.7%	95.6%	↑ + 0.8%	39	↓ - 6.0%	85	↑ + 9.0%
92101 - San Diego Downtown	\$585,000	↑ + 5.8%	95.9%	↓ - 1.8%	47	↑ + 99.3%	85	↑ + 7.6%
92102 - San Diego Golden Hill	\$505,000	↑ + 32.9%	102.6%	↑ + 5.7%	15	↓ - 38.8%	21	↓ - 22.2%
92103 - Mission Hills-Hillcrest-Midtown	\$775,000	↑ + 29.2%	97.7%	↓ - 0.6%	27	↑ + 7.7%	55	↓ - 6.8%
92104 - North Park	\$570,000	↑ + 3.8%	99.2%	↓ - 0.0%	18	↑ + 5.1%	43	↓ - 29.5%
92105 - East San Diego	\$440,000	↑ + 7.3%	98.1%	↓ - 0.7%	20	↑ + 1.8%	23	↓ - 20.7%
92106 - Point Loma	\$1,299,000	↑ + 10.6%	97.5%	↑ + 0.8%	32	↓ - 2.5%	27	↓ - 3.6%
92107 - Ocean Beach	\$799,000	↓ - 18.9%	98.1%	↓ - 0.8%	16	↓ - 27.0%	23	→ 0.0%
92108 - Mission Valley	\$385,000	↑ + 0.3%	99.7%	↓ - 0.6%	13	↑ + 10.8%	34	↓ - 29.2%
92109 - Pacific Beach	\$773,500	↓ - 6.2%	98.5%	↑ + 1.5%	18	↓ - 38.8%	46	↓ - 24.6%
92110 - Old Town	\$460,000	↓ - 13.2%	98.3%	↑ + 1.2%	17	↓ - 40.0%	25	↓ - 39.0%
92111 - Linda Vista	\$599,000	↑ + 20.3%	99.4%	↓ - 0.4%	13	↓ - 20.1%	39	↓ - 7.1%
92113 - Logan Heights	\$419,500	↑ + 18.2%	98.3%	↓ - 2.7%	13	↓ - 54.7%	16	↓ - 5.9%
92114 - Encanto	\$460,000	↑ + 8.2%	98.9%	↑ + 1.0%	22	↓ - 5.5%	36	↓ - 14.3%
92115 - San Diego	\$522,500	↑ + 4.9%	99.3%	↑ + 0.4%	21	↑ + 4.9%	62	↑ + 8.8%
92116 - Normal Heights	\$527,250	↓ - 15.6%	99.2%	↑ + 0.7%	18	↑ + 48.6%	34	→ 0.0%
92117 - Clairemont Mesa	\$658,000	↑ + 5.3%	99.6%	↑ + 0.3%	12	↓ - 7.1%	41	↓ - 33.9%
92118 - Coronado	\$1,625,000	↑ + 16.5%	94.1%	↓ - 1.6%	58	↓ - 24.3%	33	↑ + 6.5%
92119 - San Carlos	\$616,000	↑ + 16.0%	98.9%	↑ + 0.4%	21	↑ + 27.1%	28	↓ - 31.7%
92120 - Del Cerro	\$600,000	↑ + 3.3%	99.2%	↑ + 1.6%	12	↓ - 38.0%	35	↓ - 22.2%
92121 - Sorrento Valley	\$803,950	↑ + 31.1%	100.2%	↓ - 0.2%	10	↑ + 14.7%	4	↓ - 60.0%
92122 - University City	\$808,000	↑ + 57.5%	100.0%	↓ - 0.0%	11	↓ - 32.0%	41	↑ + 7.9%
92123 - Mission Valley	\$602,000	↑ + 10.3%	98.1%	↓ - 1.5%	22	↑ + 6.4%	25	→ 0.0%
92124 - Tierrasanta	\$715,000	↑ + 9.6%	99.7%	↓ - 0.4%	9	↓ - 15.4%	23	↑ + 27.8%
92126 - Mira Mesa	\$577,000	↑ + 7.9%	99.7%	↓ - 0.5%	12	↑ + 30.2%	40	↓ - 52.9%
92131 - Scripps Miramar	\$875,000	↑ + 10.8%	98.3%	↓ - 2.0%	18	↓ - 19.3%	41	↓ - 36.9%
92139 - Paradise Hills	\$400,000	↑ + 8.1%	99.6%	↓ - 0.3%	23	↑ + 15.6%	21	↓ - 40.0%

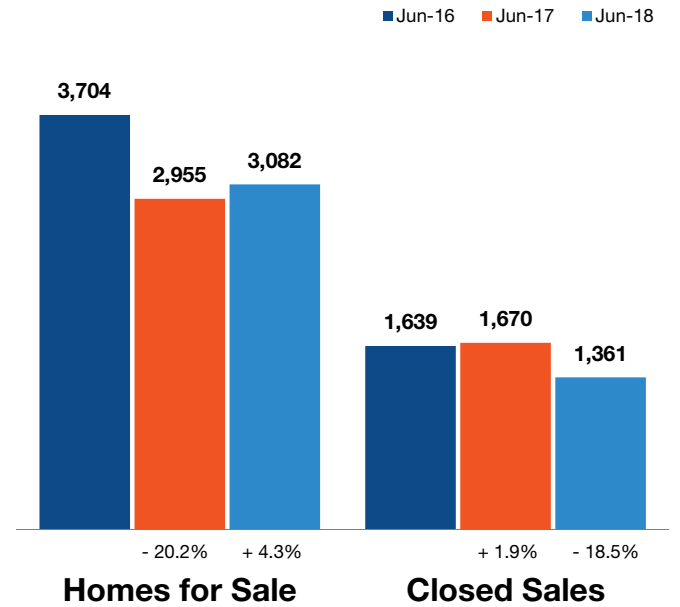
Marketwatch Report

June 2018

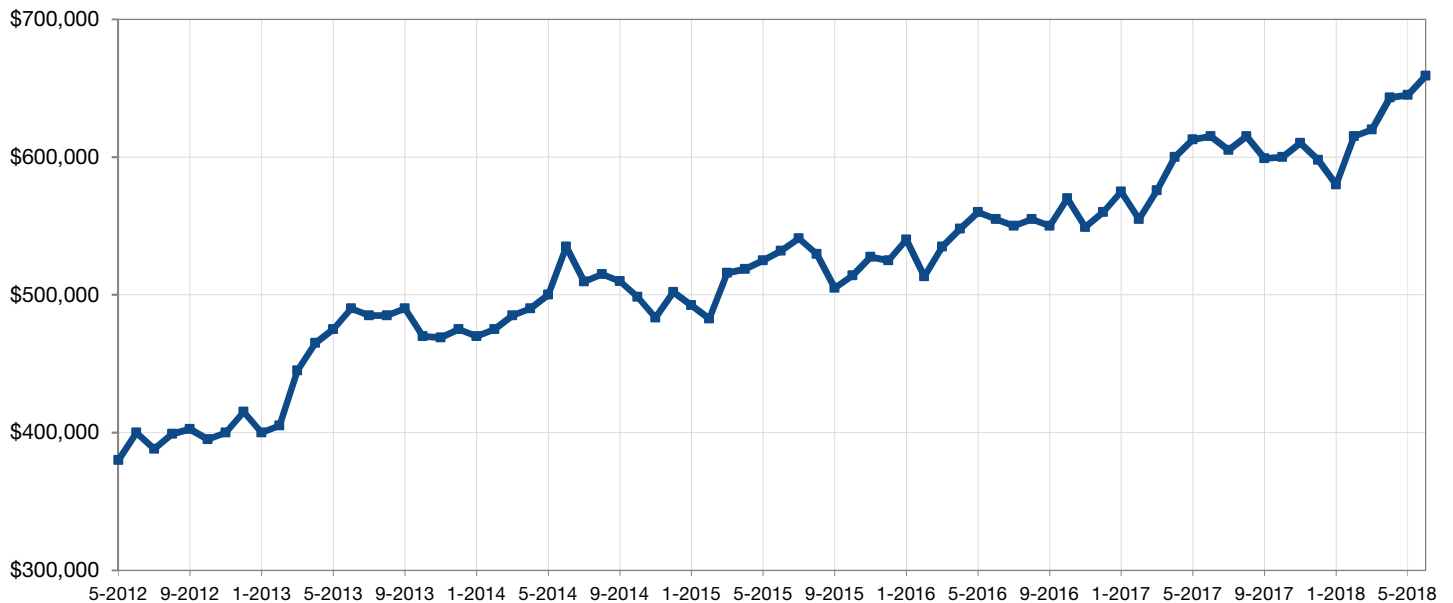
North San Diego County

Key Metrics	Jun-18	1-Yr Chg
Median Sales Price	\$659,000	+ 7.2%
Average Sales Price	\$816,862	+ 5.4%
Pct. of Orig. Price Rec'd.	97.9%	- 0.4%
Homes for Sale	3,082	+ 4.3%
Closed Sales	1,361	- 18.5%
Months Supply	2.5	+ 13.6%
Days on Market	26	- 3.7%

Market Activity



Historical Median Sales Price for North San Diego County



Marketwatch Report

June 2018

North San Diego County
Association of REALTORS®



North San Diego County ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Jun-18	1-Yr Chg	Jun-18	1-Yr Chg	Jun-18	1-Yr Chg	Jun-18	1-Yr Chg
92003 - Bonsall	\$951,250	↑ + 13.3%	103.3%	↑ + 7.6%	43	↓ - 59.2%	8	→ 0.0%
92007 - Cardiff	\$1,302,500	↑ + 8.8%	97.1%	↑ + 0.7%	30	↓ - 24.3%	12	↓ - 25.0%
92008 - Carlsbad	\$856,250	↑ + 0.1%	98.0%	↑ + 0.9%	26	↑ + 5.0%	30	↓ - 18.9%
92009 - Carlsbad	\$950,000	↑ + 13.8%	98.4%	↑ + 0.7%	22	↑ + 5.6%	93	↑ + 1.1%
92010 - Carlsbad	\$778,000	↑ + 17.4%	99.2%	↓ - 0.6%	23	↑ + 5.6%	19	↓ - 32.1%
92011 - Carlsbad	\$1,090,000	↑ + 9.5%	97.2%	↑ + 0.2%	29	↓ - 14.0%	31	↓ - 24.4%
92014 - Del Mar	\$2,097,500	↑ + 20.9%	88.7%	↓ - 6.5%	70	↑ + 58.3%	14	↓ - 22.2%
92024 - Encinitas	\$1,117,500	↑ + 2.3%	96.9%	↓ - 1.9%	28	↓ - 13.7%	48	↓ - 31.4%
92025 - Escondido	\$554,900	↑ + 8.4%	98.5%	↑ + 1.6%	21	↓ - 15.2%	41	↓ - 16.3%
92026 - Escondido	\$520,000	↑ + 5.1%	97.9%	↓ - 0.1%	31	↑ + 14.4%	40	↓ - 50.6%
92027 - Escondido	\$502,500	↑ + 14.2%	98.1%	↓ - 0.6%	29	↑ + 10.0%	48	↓ - 20.0%
92028 - Fallbrook	\$625,000	↑ + 9.6%	97.5%	↓ - 0.2%	37	↑ + 2.8%	61	↓ - 37.1%
92029 - Escondido	\$600,000	↓ - 5.5%	97.6%	↓ - 0.1%	19	↓ - 49.0%	27	↓ - 10.0%
92054 - Oceanside	\$631,000	↑ + 1.0%	97.3%	↓ - 0.4%	27	↑ + 21.6%	38	↓ - 28.3%
92056 - Oceanside	\$542,000	↑ + 3.7%	97.8%	↓ - 1.5%	27	↑ + 55.0%	73	↓ - 24.0%
92057 - Oceanside	\$475,000	↑ + 6.7%	97.4%	↓ - 0.8%	32	↑ + 42.5%	63	↓ - 28.4%
92058 - Oceanside	\$472,500	↑ + 37.0%	98.9%	↓ - 0.0%	25	↑ + 12.4%	20	↓ - 39.4%
92059 - Pala	\$0	--	0.0%	--	0	--	0	--
92061 - Pauma Valley	\$358,000	↓ - 55.2%	96.8%	↑ + 19.8%	73	↓ - 80.0%	6	↑ + 200.0%
92064 - Poway	\$655,000	↓ - 0.9%	98.9%	↑ + 0.5%	22	↓ - 8.3%	55	↓ - 15.4%
92065 - Ramona	\$551,250	↑ + 5.1%	98.4%	↓ - 0.4%	28	↓ - 16.7%	46	↓ - 14.8%
92067 - Rancho Santa Fe	\$2,600,000	↑ + 20.8%	91.6%	↓ - 0.4%	79	↓ - 44.8%	25	↓ - 26.5%
92069 - San Marcos	\$600,000	↑ + 13.3%	99.3%	↑ + 1.0%	24	↑ + 35.4%	37	↓ - 22.9%
92075 - Solana Beach	\$1,361,000	↑ + 30.9%	97.3%	↑ + 1.1%	17	↓ - 25.9%	14	↓ - 26.3%
92078 - San Marcos	\$685,000	↑ + 8.1%	98.0%	↓ - 1.5%	26	↑ + 61.9%	78	↓ - 7.1%
92081 - Vista	\$590,000	↑ + 8.0%	98.5%	↓ - 0.2%	20	↑ + 9.9%	31	↓ - 18.4%
92082 - Valley Center	\$600,000	↓ - 1.6%	97.8%	↑ + 2.2%	45	↓ - 2.6%	23	↓ - 4.2%
92083 - Vista	\$472,500	↑ + 16.7%	98.0%	↓ - 1.0%	12	↓ - 55.5%	28	→ 0.0%
92084 - Vista	\$549,000	↑ + 2.1%	97.5%	↑ + 2.5%	29	↓ - 10.0%	42	↑ + 23.5%
92091 - Rancho Santa Fe	\$853,241	↓ - 0.9%	99.3%	↑ + 5.6%	19	↑ + 83.9%	2	↓ - 33.3%
92127 - Rancho Bernardo	\$849,900	↓ - 2.8%	97.6%	↓ - 1.7%	27	↑ + 48.5%	73	↓ - 17.0%
92128 - Rancho Bernardo	\$560,000	↑ + 0.4%	98.2%	↓ - 1.1%	16	↑ + 29.0%	93	↓ - 11.4%
92129 - Rancho Penasquitos	\$826,500	↑ + 13.1%	99.2%	↓ - 2.2%	14	↑ + 73.8%	64	↑ + 20.8%
92130 - Carmel Valley	\$1,147,500	↑ + 15.9%	98.5%	↓ - 1.4%	15	↓ - 2.5%	78	↓ - 17.0%

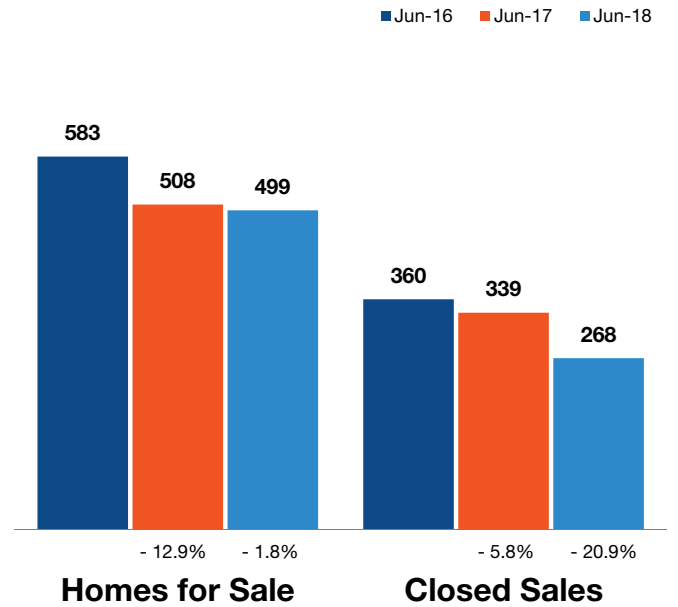
Marketwatch Report

June 2018

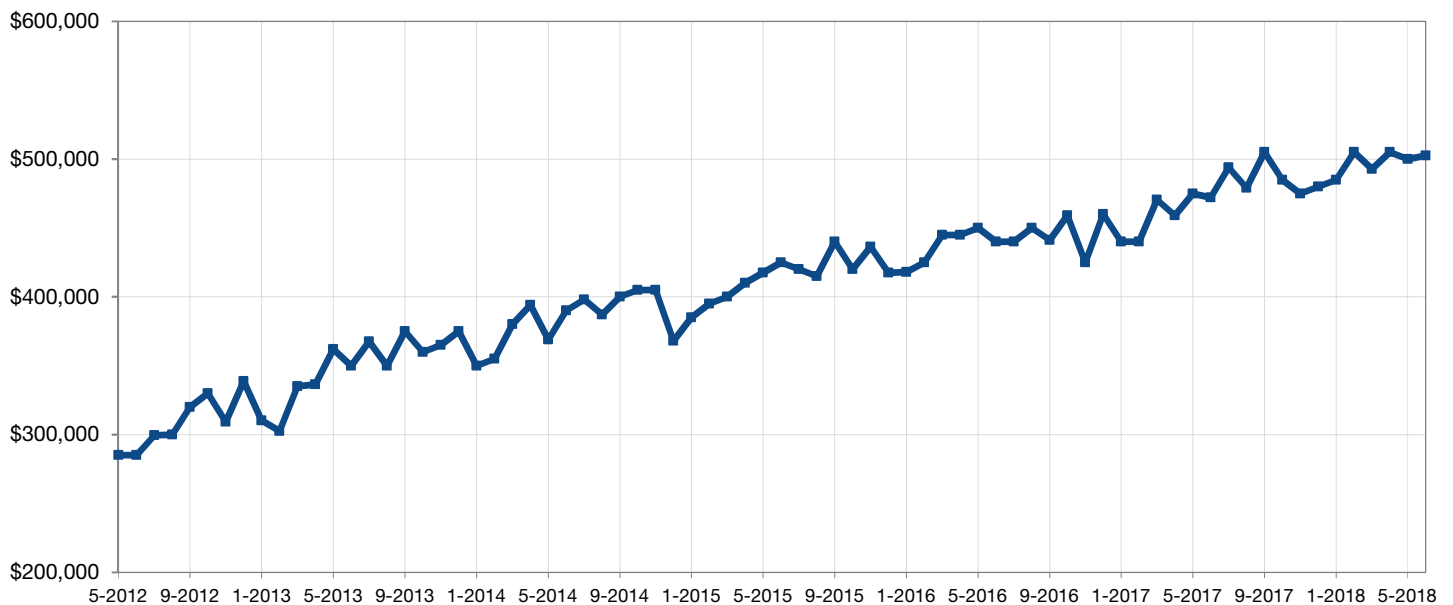
South San Diego County

Key Metrics	Jun-18	1-Yr Chg
Median Sales Price	\$502,500	+ 6.5%
Average Sales Price	\$520,430	+ 3.5%
Pct. of Orig. Price Rec'd.	98.7%	+ 0.3%
Homes for Sale	499	- 1.8%
Closed Sales	268	- 20.9%
Months Supply	1.8	0.0%
Days on Market	20	- 20.0%

Market Activity



Historical Median Sales Price for South San Diego County



Marketwatch Report

June 2018

North San Diego County
Association of REALTORS®



South San Diego County ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Jun-18	1-Yr Chg	Jun-18	1-Yr Chg	Jun-18	1-Yr Chg	Jun-18	1-Yr Chg
91902 - Bonita	\$712,500	↑ + 7.5%	96.5%	↓ - 3.1%	27	↓ - 11.9%	16	↓ - 20.0%
91910 - Chula Vista	\$513,000	↑ + 10.9%	98.3%	↑ + 1.0%	16	↓ - 47.2%	59	↓ - 11.9%
91911 - Chula Vista	\$472,500	↑ + 2.4%	99.3%	↑ + 0.4%	15	↓ - 33.9%	46	↓ - 11.5%
91913 - Chula Vista	\$529,000	↑ + 5.7%	99.0%	↓ - 0.0%	23	↑ + 36.2%	51	↓ - 37.0%
91914 - Chula Vista	\$689,500	↑ + 9.9%	99.3%	↑ + 1.1%	18	↓ - 30.2%	18	→ 0.0%
91915 - Chula Vista	\$500,000	↑ + 5.9%	99.6%	↑ + 0.1%	15	↓ - 42.6%	43	↓ - 18.9%
91932 - Imperial Beach	\$596,500	↑ + 11.2%	97.2%	↑ + 1.3%	32	↓ - 23.3%	14	↓ - 53.3%
91950 - National City	\$429,500	↑ + 8.7%	99.4%	↑ + 2.8%	26	↑ + 190.3%	10	↓ - 9.1%
92154 - Otay Mesa	\$482,500	↑ + 5.3%	98.7%	↓ - 0.5%	18	↓ - 37.5%	36	↓ - 23.4%
92173 - San Ysidro	\$370,000	↓ - 9.8%	96.0%	↓ - 4.3%	43	↑ + 178.9%	11	↑ + 57.1%