
NEAL HRIBAR



Neal Hribar

Berkshire Hathaway
HomeServices CA Properties
5973 Avenida Encinas #110
Carlsbad, CA 92008

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Neal Hribar has a strong record in the sales and marketing of residential real estate in North San Diego County. He has earned the highest recognition for sales achievement by helping almost a thousand clients with their real estate transactions. His exceptional sales volume ranks him in the top ten percent of the industry.

As a seasoned professional, Neal has the experience to carefully manage your real estate affairs. His commitment to his clients has earned him a loyal following with repeat clients and their quality referrals. By listening carefully and focusing on his clients, he helps them achieve their real estate goals.

With a keen sense of the real estate market, a comprehensive property enhancement program and a detailed 7-stage home marketing plan, Neal sells his listings faster than average. He sells more than 90% of his listings during the listing period and they sell within a few percentage points of the list price. Also, Neal creates solid real estate transactions that close on time with an escrow closing rate of almost 100 percent!

Neal enjoys the challenge of marketing difficult-to-sell properties and he gets special pleasure from helping buyers find that unique, hard-to-find property. He works closely with other real estate professionals and several financial institutions have used Neal's problem-solving skills to market their properties.

His expertise in real estate development and new home construction make him effective at marketing properties for real estate developers and builders. He has also managed and renovated properties for investors and lenders. This construction background makes it easy for Neal to review and remediate the repair items that come up with today's rigorous home inspections.

A graduate of the University of Colorado and a passionate life-long learner, Neal knows the importance of staying up-to-date in his field. He regularly attends classes on various subjects including computers, law, finance, construction, marketing and exchanges. Neal is also a student of the economy and his real estate and economic reports are widely read and respected.

Neal's affiliation with the Berkshire Hathaway HomeServices, California Properties office in Carlsbad is a real benefit to his clients. It's a vibrant and active office that's convenient to the markets he serves. Considering all his knowledge, dedication, experience, and enthusiasm, you'll find it rewarding and satisfying to select Neal Hribar to help you with your real estate transactions.

HAPPY CLIENT REVIEWS

"If you are looking for an experienced, knowledgeable, and tireless agent, Neal is your person. His 'can do-it' approach to solving whatever problems arose during escrow allowed me to surrender to his suggestions and focus on my move. My condo sold in record time and closed on schedule. I am thrilled with Neal's performance as a true real estate professional."

S.P.

"We moved to Texas and needed our vacant home sold ASAP. Neal gave us confidence from the start in his professional abilities. It took only 30 days from the day we moved out to escrow closing. Neal staged the home to bring out the great qualities it offered. I have hired 8 real estate agents . . . Neal is impressive in all ways."

M.M & T. M.

"Thank you for the flawless service you provided with the sale of my condo. You were professionally optimistic, available and forthcoming when I needed it. I've worked with many real estate agents, and I felt you were really listening and understanding of what was important to me."

R. E.

"Right up front, you were very positive and enthusiastic about our home and that meant a lot to us. Your take-charge, full-service attitude was amazing. Your marketing materials were the best and our home sold quickly while others just sat on the market."

P. M & D. M.

"We interviewed several agents, and we picked you because of your knowledge of the market. Compared with other agents, you outlined a specific plan to sell our house at the best price. Communication is very important to us and you kept us informed by phone, e-mail and meetings."

J. C. & T. K.

"Neal performed many repairs and enhancements that helped to raise the selling price of our property. In fact, it sold for more than the list price and comparable sales, which was very welcome. Because of this, I am paying a small bonus to Mr. Hribar."

T. H.

"It was a relief when you took over the listing. Within 48 hours you had a plan of action and it was clear I was in good hands. Your marketing was aggressive, and my home sold in less than two weeks. I will confidently recommend your services to friends and others."

J. N.

"Although you were not our agent when we bought the home, we felt you were the most experienced person to sell it because of your expertise in the neighborhood. From start to finish, every detail of our transaction was well-managed, and it closed right on time."

A. & N. P.

"Prior to this process, I was one of those people who thought selling a home through a Real Estate Broker was expensive and unnecessary. I have a different viewpoint now. I feel you worked very hard for your commission and deserve every penny of it."

J. & K. D.



NEAL HRIBAR
High Performance Real Estate

Berkshire Hathaway HomeServices • California Properties

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State of California

Department of Real Estate

Real Estate Salesperson License

Neal Edward Hribar

BROKER AFFILIATION

PICKFORD REAL ESTATE INC
12770 EL CAMINO REAL STE 100
SAN DIEGO, CA 92130

Identification Number: **00871930**

Issued: **August 31, 2020**

Expires: **August 30, 2024**



CERTIFICATE OF COMPLETION

CERTIFIES THAT

Neal Hribar

Has successfully completed the online course:

Seniors Real Estate Specialist® (SRES®) Designation Course

Completed on: November 29, 2023

Tracy Kasper
President
National Association of REALTORS®

